

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2017

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

**Commission file number 001-37488**

**NII HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**1875 Explorer Street, Suite 800**

**Reston, Virginia**

(Address of principal executive offices)

**91-1671412**

(I.R.S. Employer Identification No.)

**20190**

(Zip Code)

**(703) 390-5100**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Accelerated filer

Large accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

(Do not check if a smaller reporting  
company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

<u>Title of Class</u>	<u>Number of Shares Outstanding on August 3, 2017</u>
Common Stock, \$0.001 par value per share	100,483,280

**NII HOLDINGS, INC. AND SUBSIDIARES**  
**INDEX**

	<u>Page</u>
<b><u>Part I. Financial Information</u></b>	
<b><u>Item 1. Financial Statements (Unaudited)</u></b>	<u>3</u>
<u>Condensed Consolidated Balance Sheets — As of June 30, 2017 and December 31, 2016</u>	<u>3</u>
<u>Condensed Consolidated Statements of Comprehensive (Loss) Income — For the Three and Six Months Ended June 30, 2017 and 2016</u>	<u>4</u>
<u>Condensed Consolidated Statement of Changes in Stockholders' (Deficit) Equity — For the Six Months Ended June 30, 2017</u>	<u>5</u>
<u>Condensed Consolidated Statements of Cash Flows — For the Six Months Ended June 30, 2017 and 2016</u>	<u>6</u>
<u>Notes to Condensed Consolidated Financial Statements</u>	<u>7</u>
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	<u>19</u>
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	<u>35</u>
<b><u>Item 4. Controls and Procedures</u></b>	<u>36</u>
<b><u>Part II. Other Information</u></b>	<u>37</u>
<b><u>Item 1. Legal Proceedings</u></b>	<u>37</u>
<u>Item 1A. Risk Factors</u>	<u>37</u>
<b><u>Item 2. Issuer Purchases of Equity Securities</u></b>	<u>39</u>
<b><u>Item 5. Other Information</u></b>	<u>39</u>
<b><u>Item 6. Exhibits</u></b>	<u>40</u>

**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except par values)  
Unaudited

	<u>June 30, 2017</u>	<u>December 31, 2016</u>
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 219,555	\$ 257,380
Short-term investments	62,856	73,859
Accounts receivable, net of allowance for doubtful accounts of \$56,475 and \$54,221	138,097	153,806
Handset and accessory inventory	3,292	8,295
Prepaid expenses and other	234,920	280,145
Total current assets	658,720	773,485
<b>Property, plant and equipment, net</b>	104,833	129,475
<b>Intangible assets, net</b>	196,748	243,681
<b>Other assets</b>	237,733	271,868
Total assets	\$ 1,198,034	\$ 1,418,509
<b>LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUITY</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 54,650	\$ 69,186
Accrued expenses and other	240,390	271,899
Deferred revenues	7,593	11,614
Current portion of long-term debt	495,921	540,474
Total current liabilities	798,554	893,173
<b>Long-term debt</b>	208,269	215,842
<b>Other long-term liabilities</b>	194,827	143,472
Total liabilities	1,201,650	1,252,487
<b>Contingencies (Note 7)</b>		
<b>Stockholders' (deficit) equity</b>		
Undesignated preferred stock, par value \$0.001, 10,000 shares authorized, no shares issued or outstanding	—	—
Common stock, par value \$0.001, 140,000 shares authorized, 100,383 shares issued and outstanding — 2017, 100,258 shares issued and outstanding — 2016	100	100
Paid-in capital	2,079,639	2,076,612
Accumulated deficit	(2,012,239)	(1,834,756)
Accumulated other comprehensive loss	(71,116)	(75,934)
Total stockholders' (deficit) equity	(3,616)	166,022
Total liabilities and stockholders' (deficit) equity	\$ 1,198,034	\$ 1,418,509

The accompanying notes are an integral part of these condensed consolidated financial statements.

NII HOLDINGS, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME  
(in thousands, except per share amounts)  
Unaudited

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
<b>Operating revenues</b>				
Service and other revenues	\$ 220,079	\$ 243,122	\$ 463,572	\$ 463,724
Handset and accessory revenues	5,055	6,091	12,517	12,046
	<u>225,134</u>	<u>249,213</u>	<u>476,089</u>	<u>475,770</u>
<b>Operating expenses</b>				
Cost of service (exclusive of depreciation and amortization included below)	87,842	81,910	190,550	171,934
Cost of handsets and accessories	13,041	8,861	21,707	20,027
Selling, general and administrative	129,612	135,922	264,078	269,333
Impairment, restructuring and other charges	54,235	10,557	126,174	16,472
Depreciation	5,717	29,660	14,603	59,770
Amortization	3,618	11,054	7,757	21,049
	<u>294,065</u>	<u>277,964</u>	<u>624,869</u>	<u>558,585</u>
<b>Operating loss</b>	<u>(68,931)</u>	<u>(28,751)</u>	<u>(148,780)</u>	<u>(82,815)</u>
<b>Other (expense) income</b>				
Interest expense, net	(26,405)	(27,181)	(57,967)	(52,403)
Interest income	7,808	10,802	16,944	20,526
Foreign currency transaction (losses) gains, net	(13,352)	43,356	(1,977)	82,998
Other income (expense), net	7,186	(2,446)	5,413	(4,942)
	<u>(24,763)</u>	<u>24,531</u>	<u>(37,587)</u>	<u>46,179</u>
<b>Loss from continuing operations before reorganization items and income tax benefit (provision)</b>	<u>(93,694)</u>	<u>(4,220)</u>	<u>(186,367)</u>	<u>(36,636)</u>
Reorganization items	449	(223)	447	(598)
Income tax benefit (provision)	5,778	(353)	5,778	(369)
<b>Net loss from continuing operations</b>	<u>(87,467)</u>	<u>(4,796)</u>	<u>(180,142)</u>	<u>(37,603)</u>
<b>Income (loss) from discontinued operations, net of income taxes</b>	<u>2,697</u>	<u>(5,075)</u>	<u>2,659</u>	<u>(8,856)</u>
<b>Net loss</b>	<u>\$ (84,770)</u>	<u>\$ (9,871)</u>	<u>\$ (177,483)</u>	<u>\$ (46,459)</u>
<b>Net loss from continuing operations per common share, basic and diluted</b>	<u>\$ (0.87)</u>	<u>\$ (0.05)</u>	<u>\$ (1.80)</u>	<u>\$ (0.37)</u>
<b>Net income (loss) from discontinued operations per common share, basic and diluted</b>	<u>0.02</u>	<u>(0.05)</u>	<u>0.03</u>	<u>\$ (0.09)</u>
<b>Net loss per common share, basic and diluted</b>	<u>\$ (0.85)</u>	<u>\$ (0.10)</u>	<u>\$ (1.77)</u>	<u>\$ (0.46)</u>
<b>Weighted average number of common shares outstanding, basic and diluted</b>	<u>100,298</u>	<u>100,013</u>	<u>100,279</u>	<u>100,009</u>
<b>Comprehensive (loss) income, net of income taxes</b>				
Foreign currency translation adjustment	\$ 12,386	\$ 105,489	\$ 4,818	\$ 188,993
Other comprehensive income	12,386	105,489	4,818	188,993
Net loss	(84,770)	(9,871)	(177,483)	(46,459)
<b>Total comprehensive (loss) income</b>	<u>\$ (72,384)</u>	<u>\$ 95,618</u>	<u>\$ (172,665)</u>	<u>\$ 142,534</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**NII HOLDINGS, INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' (DEFICIT) EQUITY**  
**(in thousands)**  
**Unaudited**

	Common Stock		Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' (Deficit) Equity
	Shares	Amount				
<b>Balance, December 31, 2016</b>	100,258	\$ 100	\$ 2,076,612	\$ (1,834,756)	\$ (75,934)	\$ 166,022
Net loss	—	—	—	(177,483)	—	(177,483)
Other comprehensive income	—	—	—	—	4,818	4,818
Share-based compensation activity	125	—	3,027	—	—	3,027
<b>Balance, June 30, 2017</b>	<u>100,383</u>	<u>\$ 100</u>	<u>\$ 2,079,639</u>	<u>\$ (2,012,239)</u>	<u>\$ (71,116)</u>	<u>\$ (3,616)</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
**Unaudited**

	<b>Six Months Ended June 30, 2017</b>	<b>Six Months Ended June 30, 2016</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (177,483)	\$ (46,459)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
(Income) loss from discontinued operations	(2,659)	8,856
Amortization of debt premiums and financing costs	(1,796)	(38)
Depreciation and amortization	22,360	80,819
Provision for losses on accounts receivable	43,164	38,506
Foreign currency transaction losses (gains), net	1,977	(82,998)
Impairment charges and losses on disposals of fixed assets	67,038	8,573
Share-based payment expense	2,781	3,634
Other, net	1,000	1,448
Change in assets and liabilities:		
Accounts receivable	(29,714)	(30,333)
Prepaid value-added taxes	13,889	17,915
Handset and accessory inventory	4,139	12,239
Prepaid expenses and other	(1,592)	9,423
Other long-term assets	(16,902)	(7,051)
Accrued value-added taxes	(210)	(4,126)
Other long-term liabilities	52,978	7,845
Accounts payable, accrued expenses, deferred revenues and other	(25,407)	(10,223)
Net cash (used in) provided by operating activities	<u>(46,437)</u>	<u>8,030</u>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(36,991)	(35,662)
Purchases of investments	(454,223)	(504,932)
Proceeds from sales of investments	466,680	512,860
Change in restricted cash and other deposits	29,742	33,706
Other, net	(1,985)	(2,490)
Total investing cash provided by continuing operations	<u>3,223</u>	<u>3,482</u>
Total investing cash provided by discontinued operations	<u>49,491</u>	<u>13,545</u>
Net cash provided by investing activities	<u>52,714</u>	<u>17,027</u>
<b>Cash flows from financing activities:</b>		
Repayments under equipment financing facility and local bank loans	(42,168)	(27,905)
Repayments under capital leases and other	(2,119)	(675)
Net cash used in financing activities	<u>(44,287)</u>	<u>(28,580)</u>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<u>185</u>	<u>(601)</u>
<b>Net decrease in cash and cash equivalents</b>	<u>(37,825)</u>	<u>(4,124)</u>
<b>Cash and cash equivalents, beginning of period</b>	<u>257,380</u>	<u>342,184</u>
<b>Cash and cash equivalents, end of period</b>	<u>\$ 219,555</u>	<u>\$ 338,060</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.



**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Note 1. Basis of Presentation**

Unless the context requires otherwise, "NII Holdings, Inc.," "NII Holdings," "we," "our," "us" and "the Company" refer to the combined businesses of NII Holdings, Inc. and its consolidated subsidiaries. Our unaudited condensed consolidated financial statements have been prepared under the rules and regulations of the Securities and Exchange Commission, or the SEC. While these financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements, they reflect all adjustments that, in the opinion of management, are necessary for a fair presentation of the results for interim periods. In addition, the year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States. We refer to our wholly-owned Brazilian operating company, Nextel Telecomunicações Ltda., as Nextel Brazil. As of June 30, 2017, almost all of our financial and other resources are allocated to, and substantially all of our revenues are generated from, our operations in Brazil.

You should read these condensed consolidated financial statements in conjunction with the consolidated financial statements and notes contained in our annual report on Form 10-K for the year ended December 31, 2016 and the condensed consolidated financial statements contained in our quarterly report on Form 10-Q for the three months ended March 31, 2017. You should not expect results of operations for interim periods to be an indication of the results for a full year. Our consolidated results from continuing operations in this quarterly report on Form 10-Q include the results of operations of Nextel Brazil and our corporate headquarters.

**Partnership Agreement.** On June 5, 2017, we and AINMT Holdings AB, or AINMT, an international telecommunications company operating primarily in Norway under the "ice.net" brand, along with certain affiliates of ours and AINMT, entered into an agreement to partner in the ownership of Nextel Brazil. This investment agreement provides for an initial investment by AINMT of \$50.0 million in Nextel Holdings S. à r.l., or Nextel Holdings, a newly formed subsidiary of NII, which will indirectly own Nextel Brazil, in exchange for 30% ownership in Nextel Holdings and grants AINMT an option to invest an additional \$150.0 million in Nextel Holdings. If AINMT exercises this option, AINMT's total \$200.0 million investment would result in a 60% controlling stake in Nextel Holdings.

AINMT's initial investment was completed on July 20, 2017. Prior to the closing of the initial investment, we contributed \$116.6 million in cash to Nextel Holdings. In connection with and subsequent to the closing of the initial investment, we contributed an additional \$56.8 million to Nextel Holdings, representing all of our freely distributable cash outside of Nextel Brazil, including proceeds released from escrowed funds from the sale of Nextel Mexico received to date, less \$50.0 million we retained for our expenses outside of the partnership. We have also agreed to contribute proceeds arising from the release of escrowed funds from the sale of Nextel Mexico from time to time as they are released.

In the second stage of the transaction, AINMT will have an option, exercisable on or prior to November 15, 2017, to invest an additional \$150.0 million in Nextel Holdings, which would increase its ownership to 60%. The closing of the second investment is subject to the satisfaction of certain conditions, including approval by our stockholders, receipt of required third party consents and regulatory approvals, transfer of certain guarantees to Nextel Holdings and amendment of each of Nextel Brazil's existing credit facilities. If AINMT exercises its option to make the additional \$150.0 million investment in Nextel Holdings, we will seek stockholder approval for the transactions contemplated by this second investment. If AINMT exercises the option, the option may still terminate if the second investment is not completed by January 31, 2018. If and when the second investment closes, we expect to hold a 40% stake in Nextel Holdings and indirectly in Nextel Brazil. Until the second investment closes, we will continue to have a controlling interest in Nextel Brazil and will continue to consolidate this entity and its subsidiaries.

Pursuant to the investment agreement, we have agreed to conduct Nextel Brazil's business in the ordinary course and use commercially reasonable efforts to maintain and preserve its business organization and preserve certain business relationships.

**Going Concern.** The accompanying condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. These condensed consolidated financial statements do not include any adjustments that might result from the occurrence of the uncertainties described below.

Over the course of the last two years, we have implemented changes in our business to better align our organization and costs with our available sources of funding, as well as to respond to the impact of the current and expected economic and competitive conditions in Brazil. These changes have included improvements to our operations and the implementation of cost savings measures, spending reductions and headcount reductions.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

As of June 30, 2017, our sources of funding included \$282.4 million of cash and short-term investments, \$113.8 million in cash held in escrow to secure our indemnification obligations in connection with the sale of Nextel Mexico, and \$48.5 million in cash pledged as collateral to secure certain performance bonds relating to our obligations to deploy our WCDMA spectrum in Brazil. In addition, in July 2017, we received \$50.0 million in connection with our partnership agreement with AINMT. Based on the weak economy and challenging competitive environment in Brazil that we anticipate will continue, as well as the continued decline of our iDEN business, we expect that our cash flow from operations will be negative for the remainder of 2017. In addition, we expect that our capital expenditures for 2017 will be at levels similar to those experienced in 2016. Based on our projected cash flows, we believe our current sources of funding are adequate to fund our business through the third quarter of 2018.

In February 2017, Nextel Brazil and the lenders of our local bank loans entered into amendments to the loan agreements. The amendments provided, among other things, a 120-day standstill period, effective March 2, 2017, during which time we were not required to pay 84.4 million Brazilian reais, or an estimated \$25.2 million based on current foreign currency exchange rates, in principal related to Nextel Brazil's local bank loans. In August 2017, Nextel Brazil and the lenders of our local bank loans agreed to extensions of the previous standstill agreements through October 31, 2017, pursuant to which we are not required to pay an additional estimated \$25.2 million in principal related to Nextel Brazil's local bank loans. In addition, upon making the next semi-annual principal payment to the lender of Nextel Brazil's equipment financing facility, which is due in August 2017, we agreed to pay the lenders of our local bank loans the \$25.2 million of principal deferred under the original standstill agreement. To the extent Nextel Brazil is unable to finalize long-term amendments by October 31, 2017, we will be required to make catch-up principal payments totaling approximately \$25.2 million, followed by the resumption of the amortization schedule contained in the amended agreements.

In August 2017, we reached preliminary non-binding agreements with our lenders on the key terms to amend Nextel Brazil's equipment financing facility and its local bank loans. Among other changes, the terms provide for the deferral of principal payments until the end of 2021 and a holiday for financial covenant compliance until June 30, 2020. In exchange for these changes, Nextel Brazil would grant additional security interests to the lenders in the form of preferential rights to amounts held in certain of Nextel Brazil's bank accounts, among other things. These terms must be finalized in formal amendment agreements, and the final amendments remain subject to review and approval by the lenders. There is no guarantee that we will be able to finalize these amendments on terms acceptable to us or at all. If we are unable to finalize the amendments to the existing loan agreements or secure waivers from the lenders, we could be in default. If a default occurs, the lenders could require us to repay the amounts outstanding under these arrangements. If we are successful in obtaining amendments to Nextel Brazil's financing agreements, we believe our current sources of funding described above will provide us with sufficient liquidity to fund our business beyond 2018.

Our sources of funding assume the release of cash held in escrow and cash pledged to secure performance bonds. If the ultimate amount recovered from our cash held in escrow or our cash pledged to secure performance bonds does not meet our current forecasted amount or is delayed for a significant amount of time, our business could be negatively impacted. In addition, if we cannot finalize the amendments to modify the terms of Nextel Brazil's financing arrangements or obtain access to a significant portion of the escrowed and pledged funds as anticipated in our business plan, we would need to obtain additional funding and/or significantly reduce our planned spending to further preserve our liquidity.

In connection with the agreements governing Nextel Brazil's local bank loans, we are required to meet a net debt financial covenant semiannually. In August 2016, Nextel Brazil secured waivers from the lenders of its local bank loans related to this financial covenant for the June 30, 2016 measurement date. In February 2017, Nextel Brazil secured additional waivers from the lenders of these loans related to this financial covenant as of December 31, 2016. The waivers also provided for a "covenant holiday" inclusive of the June 30, 2017 testing period, during which time no compliance was required with respect to the net debt financial covenant. As a result, absent further waivers, the next measurement date for this financial covenant will be December 31, 2017. Likewise, in connection with the agreement and related amendments governing Nextel Brazil's equipment financing facility, we are required to meet certain financial covenants semiannually beginning on December 31, 2017. Based on our current outlook, which reflects significant uncertainty about the economic and competitive conditions in Brazil that are currently impacting our ability to increase our revenues and generate profitability, we believe it is unlikely that we will satisfy the applicable financial covenants included in both of Nextel Brazil's local bank loans and in its equipment financing facility as of the next measurement date at December 31, 2017. If we are unable to finalize the amendments to the existing loan agreements or secure waivers from the lenders, we could be in default. If a default occurs, the lenders could require us to repay the amounts outstanding under these arrangements. In addition, these loan agreements contain cross-acceleration provisions. As of June 30, 2017, we had \$218.3 million principal amount outstanding under Nextel Brazil's local bank loans and \$269.1 million principal amount outstanding under Nextel Brazil's equipment financing facility. See Note 5 for more information.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

In addition, in December 2015, Nextel Brazil participated in a spectrum auction and was the successful bidder for 30 megahertz, or MHz, of spectrum in the 1.8 gigahertz, or GHz, band for 455 million Brazilian reais, or approximately \$116.7 million based on foreign currency exchange rates at the time. In July 2016, Nextel Brazil paid 45.5 million Brazilian reais, or approximately \$14.0 million based on foreign currency exchange rates at the time, in connection with the signing of this license agreement. Nextel Brazil elected to accept the government-provided financing for the remaining amount due for the spectrum. Based on recent discussions with the lender of Nextel Brazil's equipment financing facility, we expect that Nextel Brazil will be able to successfully secure waivers from this lender for Nextel Brazil's incurrence and maintenance of this spectrum financing. In addition, we expect that Nextel Brazil will secure waivers relating to an event of default that resulted from a failure to timely notify this lender of a permitted merger that occurred between two guarantors in Brazil. Until waivers are secured, these events of default remain outstanding, and the lender of Nextel Brazil's equipment financing facility could provide notice to declare the amounts outstanding under this facility due and payable.

If we cannot obtain waivers for the existing events of default under Nextel Brazil's equipment financing facility and for the applicable financial covenants we are required to meet as of the December 31, 2017 measurement date, modify the repayment terms of our loans, obtain suitable financing if and when it is required, or obtain access to a significant portion of the escrowed and pledged funds as anticipated in our business plan, our results of operations and liquidity would be negatively impacted, and we may be unable to settle our obligations as they come due. The combination of these conditions continues to raise substantial doubt about our ability to continue as a going concern.

***New Accounting Pronouncements.*** In May 2014, the Financial Accounting Standards Board, or the FASB, issued Accounting Standards Update, or ASU, No. 2014-09, "Revenue from Contracts with Customers," which will provide us with a single revenue recognition model for recognizing revenue from contracts with customers and significantly expand the disclosure requirements for revenue arrangements. The new standard, as amended, will be effective for interim and annual reporting periods beginning on January 1, 2018, at which point we plan to adopt the standard. The two permitted transition methods under the new standard are the full retrospective method, in which the standard would be applied to each prior reporting period presented, or the modified retrospective method, in which the cumulative effect of applying the standard would be recognized at the date of initial application, with disclosure of results under the new and old standards for the first year of adoption. We expect to utilize the modified retrospective method.

We expect that the new guidance will have a material impact on our financial statements. Upon adoption, we expect that a portion of our revenues related to service plans that are sold concurrently with a subsidized handset will be reallocated from service and other revenues to handset and accessory revenues and that these revenues will be recognized at an earlier point in time compared to our current accounting under the existing authoritative guidance. We also expect that the timing of expense recognition related to certain of our contract acquisition costs, such as sales commissions, will be impacted as these expenses will be capitalized and amortized under the new standard.

**Note 2. Impairment, Restructuring and Other Charges**

***Asset Impairments.***

During the first quarter of 2017, we reviewed our Nextel Brazil segment for potential impairment and determined that the carrying value of this segment was not fully recoverable. As a result, we recorded a non-cash asset impairment charge of \$66.0 million to reduce the carrying values of Nextel Brazil's long-lived assets to their respective fair values and allocated this impairment charge on a pro rata basis between property, plant and equipment and spectrum licenses.

During the second quarter of 2017, we reviewed our Nextel Brazil segment for potential impairment and determined that its carrying value was recoverable based on the equity valuation implied in connection with our partnership agreement with AINMT. See Note 1 for more information related to this agreement.

During the three and six months ended June 30, 2016, Nextel Brazil recognized \$7.3 million and \$8.2 million in non-cash asset impairment charges, respectively, the majority of which related to the abandonment of certain transmitter and receiver sites that are no longer required in its business.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**Restructuring Charges.**

During the three and six months ended June 30, 2017, Nextel Brazil recognized \$49.3 million and \$52.6 million in restructuring costs, respectively, the majority of which related to future lease costs for approximately 1,000 transmitter and receiver sites in low-usage areas in connection with Nextel Brazil's radio access network, or RAN, sharing agreement. In addition, during the second quarter of 2017, Nextel Brazil recognized \$4.4 million in severance and other related costs resulting from the separation of certain executive level employees.

During the three and six months ended June 30, 2016, we recognized \$1.3 million and \$3.0 million, respectively, in severance and other related costs at the corporate level as a result of the separation of employees in an effort to streamline our organizational structure and reduce general and administrative expenses. During the three and six months ended June 30, 2016, Nextel Brazil recognized \$2.0 million and \$5.3 million in restructuring charges primarily related to future lease costs for certain transmitter and receiver sites that are no longer required in its business and the closing of office space.

Total impairment, restructuring and other charges for the three and six months ended June 30, 2017 and 2016 were as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Brazil	\$ 53,938	\$ 9,244	\$ 125,631	\$ 13,509
Corporate	297	1,313	543	2,963
Total impairment, restructuring and other charges	\$ 54,235	\$ 10,557	\$ 126,174	\$ 16,472

As of June 30, 2017, total accrued restructuring charges were as follows (in thousands):

<b>Balance, December 31, 2016</b>	<b>\$ 24,103</b>
Restructuring charges	57,553
Cash payments	(10,757)
Foreign currency translation adjustment	(2,600)
<b>Balance, June 30, 2017</b>	<b>\$ 68,299</b>

**Note 3. Supplemental Financial Statement Information**

**Prepaid Expenses and Other.**

The components of our prepaid expenses and other current assets are as follows:

	June 30, 2017	December 31, 2016
	(in thousands)	
Cash in escrow — Nextel Mexico sale	\$ 113,812	\$ 163,435
Cash collateral related to performance bonds	45,416	30,928
Value-added taxes	26,749	29,829
Prepayment for roaming and radio access network, or RAN, sharing agreements	18,486	27,731
Other prepaid expenses	25,358	23,020
Other current assets	5,099	5,202
	\$ 234,920	\$ 280,145

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

***Property, Plant and Equipment, Net.***

During the three and six months ended June 30, 2017 and 2016, we capitalized immaterial amounts of interest. The components of our property, plant and equipment, net are as follows:

	June 30, 2017	December 31, 2016
	(in thousands)	
Land	\$ 489	\$ 675
Building and leasehold improvements	978	1,489
Network equipment, communication towers and network software	80,849	95,298
Software, office equipment, furniture and fixtures and other	11,987	10,952
Less: Accumulated depreciation	(5,134)	—
	<u>89,169</u>	<u>108,414</u>
Construction in progress	15,664	21,061
	<u>\$ 104,833</u>	<u>\$ 129,475</u>

***Intangible Assets, Net.***

Our intangible assets include the following:

	Average Useful Life (Years)	June 30, 2017			December 31, 2016		
		Gross Carrying Value	Accumulated Amortization	Net Carrying Value	Gross Carrying Value	Accumulated Amortization	Net Carrying Value
(in thousands)							
<b>Amortizable intangible assets:</b>							
Licenses	26	\$ 184,962	\$ (1,813)	\$ 183,149	\$ 226,426	\$ —	\$ 226,426
Customer relationships	4	15,299	(1,700)	13,599	17,255	—	17,255
		<u>\$ 200,261</u>	<u>\$ (3,513)</u>	<u>\$ 196,748</u>	<u>\$ 243,681</u>	<u>\$ —</u>	<u>\$ 243,681</u>

Based on the carrying amount of our intangible assets as of June 30, 2017 and current exchange rates, we estimate amortization expense for each of the next five years ending December 31 to be as follows (in thousands):

<u>Years</u>	<u>Estimated Amortization Expense</u>
2017	\$ 15,343
2018	15,172
2019	11,347
2020	7,522
2021	7,522

Actual amortization expense to be reported in future periods could differ from these estimates as a result of additional acquisitions of intangibles, as well as changes in foreign currency exchange rates and other relevant factors.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**Other Assets.**

The components of our other long-term assets are as follows:

	June 30, 2017	December 31, 2016
(in thousands)		
Brazil judicial deposits	\$ 123,200	\$ 85,123
Prepayment for roaming and RAN sharing agreements	25,253	56,523
Cash collateral related to performance bonds	3,094	37,433
Other	86,186	92,789
	<u>\$ 237,733</u>	<u>\$ 271,868</u>

**Accrued Expenses and Other.**

The components of our accrued expenses and other are as follows:

	June 30, 2017	December 31, 2016
(in thousands)		
Network system and information technology	\$ 49,336	\$ 50,286
Contingencies	48,316	54,260
Payroll related items and commissions	32,744	45,187
Non-income based taxes	11,548	28,158
Capital expenditures	6,430	17,514
Other	92,016	76,494
	<u>\$ 240,390</u>	<u>\$ 271,899</u>

**Other Long-Term Liabilities.**

The components of our other long-term liabilities are as follows:

	June 30, 2017	December 31, 2016
(in thousands)		
Accrued lease terminations and other restructuring charges	\$ 74,439	\$ 31,365
Non-current withholding taxes	61,001	55,078
Other	59,387	57,029
	<u>\$ 194,827</u>	<u>\$ 143,472</u>

**Accumulated Other Comprehensive Loss.** As of June 30, 2017 and December 31, 2016, the tax impact on our accumulated other comprehensive loss was not material. In addition, as of June 30, 2017 and December 31, 2016, all of our accumulated other comprehensive loss represented cumulative foreign currency translation adjustment.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Supplemental Cash Flow Information.**

	Six Months Ended June 30,	
	2017	2016
	(in thousands)	
<b>Capital expenditures</b>		
Cash paid for capital expenditures, including capitalized interest on property, plant and equipment	\$ 36,991	\$ 35,662
Change in capital expenditures accrued and unpaid or financed, including interest capitalized	(18,552)	(24,531)
	<u>\$ 18,439</u>	<u>\$ 11,131</u>

In connection with the completion of the sale of Nextel Argentina in January 2016, the promissory note that was initially issued in connection with that transaction was canceled. Other than the cancellation of this promissory note in the first quarter of 2016, we did not have any significant non-cash investing or financing activities during the six months ended June 30, 2017 and 2016.

**Revenue-Based Taxes.** We record certain revenue-based taxes on a gross basis as a component of both service and other revenues and selling, general and administrative expenses in our condensed consolidated financial statements. For the three and six months ended June 30, 2017, we recognized \$6.9 million and \$17.0 million, respectively, in revenue-based taxes. For the three and six months ended June 30, 2016, we recognized \$11.5 million and \$25.3 million, respectively, in revenue-based taxes.

**Diluted Net Loss Per Common Share.** As presented for the three and six months ended June 30, 2017 and 2016, our calculation of diluted net loss from continuing operations per common share is based on the weighted average number of common shares outstanding during those periods and does not include other potential common shares, including shares issuable upon the potential exercise of stock options under our stock-based employee compensation plans or restricted common shares issued under those plans since their effect would have been antidilutive.

For the three and six months ended June 30, 2017, we did not include 3.6 million and 3.5 million stock options, respectively, in our calculation of diluted net loss from continuing operations per common share because their effect would have been antidilutive. For the three and six months ended June 30, 2017, we did not include 0.3 million and 0.4 million restricted common shares, respectively, in our calculation of diluted net loss from continuing operations per common share because their effect would have been antidilutive. In addition, for both the three and six months ended June 30, 2016, we did not include 3.6 million stock options in our calculation of diluted net loss from continuing operations per common share because their effect would have been antidilutive. For the three and six months ended June 30, 2016, we did not include 0.8 million and 0.9 million restricted common shares, respectively, in our calculation of diluted net loss from continuing operations per common share because their effect would have been antidilutive.

**Note 4. Discontinued Operations**

**Sale of Nextel Mexico.** On April 30, 2015, we, together with our wholly-owned subsidiary NIU Holdings LLC, completed the sale of our Mexican operations to New Cingular Wireless, an indirect subsidiary of AT&T. The transaction was structured as a sale of all of the outstanding stock of the parent company of Comunicaciones Nextel de Mexico, S.A. de C.V., or Nextel Mexico, for a purchase price of \$1.875 billion, including \$187.5 million deposited in escrow to satisfy potential indemnification claims. As of June 30, 2017, \$69.7 million of the cash held in escrow has been released to us and \$113.8 million remains deposited in escrow related to certain potential tax indemnity claims made by New Cingular Wireless. An additional \$3.8 million was released to us in July 2017. While we are required to continue to indemnify New Cingular Wireless for any valid claims that arise in the future, New Cingular Wireless is not permitted to make any additional claims against the escrow account other than for claims relating to the 2012 tax year totaling not more than \$3.8 million.

The potential tax indemnity claims submitted by New Cingular Wireless purport to relate to various ongoing tax audits by the Mexican tax authorities for the years 2010 through 2014. Of the total potential tax claims, \$12.2 million relates to actual assessments that Nextel Mexico has received. The remaining amounts relate to unassessed matters. New Cingular Wireless' claims include \$35.5 million related to the audit of Nextel Mexico's income tax return for 2010. Of the remaining \$74.5 million of potential tax claims, \$49.0 million relates to the years 2011 and 2012, and \$25.5 million relates to the years 2013 and 2014.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

We are in discussions with the Mexican tax authorities in an effort to settle these audits in order to accelerate the release of the remaining amount in escrow. While we have recently experienced delays with the Mexican tax authorities, we believe that the audits related to the years 2010, 2011 and 2012 are nearing completion, and we are vigorously defending our tax deductions and calculations related to those years. We have not yet received any formal communication about disputed matters from the Mexican tax authorities related to the years 2013 and 2014, and we have informed New Cingular Wireless that we do not believe the associated amounts represent valid claims against our funds held in escrow. While all of these audits are still undergoing investigation, we believe that we will be able to utilize existing federal tax credits to settle any potential exposure to the audit for the years 2010 and 2011. We have not accrued any liabilities related to any of the years under audit as we do not currently believe the amounts are probable of loss.

There can be no assurance as to the outcome of the foregoing tax audits or indemnity claims.

In connection with the sale of Nextel Mexico, as well as the sale of Nextel Argentina, Nextel Chile and Nextel Peru, which occurred in 2015, 2014 and 2013, respectively, we have reported the results of these operating companies as discontinued operations. Unless otherwise noted, amounts included in these notes to our condensed consolidated financial statements exclude amounts attributable to discontinued operations.

**Note 5. Debt**

As a result of the implementation of fresh start accounting in connection with our emergence from Chapter 11, we remeasured the components of our debt to their fair values as of June 30, 2015. As a result, the carrying values of our bank loans do not represent the outstanding principal balances. The components of our debt are as follows:

	June 30, 2017	December 31, 2016
	(in thousands)	
Brazil equipment financing facility	\$ 267,438	\$ 291,597
Brazil bank loans	220,605	242,076
Brazil spectrum financing	122,629	125,684
Brazil capital lease and tower financing obligations	93,284	96,722
Other	234	237
Total debt	704,190	756,316
Less: current portion	(495,921)	(540,474)
	<u>\$ 208,269</u>	<u>\$ 215,842</u>

**Brazil Equipment Financing Facility.** In December 2014, Nextel Brazil and the lender under its equipment financing facility agreed to amend this facility to remove all financial covenants beginning with the December 31, 2014 measurement date through the June 30, 2017 measurement date so that the first measurement date under the amended facility will be December 31, 2017. In exchange for that covenant relief, Nextel Brazil granted the lender preferential rights to the amounts held in certain bank accounts. Based on our current outlook, which reflects significant uncertainty about the economic and competitive conditions in Brazil that are currently impacting our ability to increase our revenues and generate profitability, we believe it is unlikely that we will satisfy the applicable financial covenants included in Nextel Brazil's equipment financing facility as of the next measurement date at December 31, 2017.

In July 2016, Nextel Brazil elected to accept the government-provided financing for the remaining amount due for spectrum. Based on recent discussions with the lender of Nextel Brazil's equipment financing facility, we expect that Nextel Brazil will be able to successfully secure waivers from this lender for Nextel Brazil's incurrence and maintenance of the government-provided spectrum financing. In addition, we expect that Nextel Brazil will secure waivers relating to an event of default that resulted from a failure to timely notify this lender of a permitted merger that occurred between two guarantors in Brazil. Until waivers are secured, these events of default remain outstanding, and the lender of Nextel Brazil's equipment financing facility could provide notice to declare the amounts outstanding under this facility due and payable. Because of these events of default, we have continued to classify the amount outstanding under this facility as a current liability in our condensed consolidated balance sheet as of June 30, 2017. As of June 30, 2017, we had \$269.1 million in principal amount outstanding under Nextel Brazil's equipment financing facility. We do not have the ability to borrow additional amounts under this facility.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Brazil Bank Loans.** In connection with the agreements governing Nextel Brazil's local bank loans, we are required to meet a net debt financial covenant semiannually. In February 2017, Nextel Brazil secured waivers from the lenders of its local bank loans related to this financial covenant for the December 31, 2016 measurement date. The waivers also provide for a "covenant holiday" inclusive of the June 30, 2017 testing period, during which time no compliance was required with respect to the net debt financial covenant. Starting on December 31, 2017, and on each six-month anniversary thereafter, Nextel Brazil must maintain a net debt to earnings before interest, taxes, depreciation and amortization, or EBITDA, ratio over the trailing 12 months of no greater than 2.5. In addition, in February 2017, Nextel Brazil and the lenders of our local bank loans entered into amendments to these loan agreements. The amendments provided, among other things, a 120-day standstill period, effective March 2, 2017, during which time no amortization payments were required with respect to the related loans. In August 2017, Nextel Brazil and the lenders of our local bank loans agreed to extensions of the previous standstill agreements through October 31, 2017, pursuant to which we are not required to pay an additional 84.4 million Brazilian reais, or an estimated \$25.2 million based on current foreign currency exchange rates, in principal related to Nextel Brazil's local bank loans. In addition, upon making the next semi-annual principal payment to the lender of Nextel Brazil's equipment financing facility, which is due in August 2017, we agreed to pay the lenders of our local bank loans the \$25.2 million of principal deferred under the original standstill agreement. To the extent Nextel Brazil is unable to finalize long-term amendments by October 31, 2017, we will be required to make catch-up principal payments totaling approximately \$25.2 million, followed by the resumption of the amortization schedule contained in the amended agreements.

Based on our current outlook, we believe it is unlikely that we will satisfy one of the applicable financial covenants included in both of Nextel Brazil's local bank loan agreements as of the next measurement date at December 31, 2017. If we are unable to finalize the amendments to the existing loan agreements or secure waivers from the lenders, we could be in default. If a default occurs, the lenders could require us to repay the amounts outstanding under these arrangements. As a result of this uncertainty, we have continued to classify the amounts outstanding under Nextel Brazil's local bank loans as current liabilities in our condensed consolidated balance sheet as of June 30, 2017. As of June 30, 2017, we had \$218.3 million principal amount outstanding under Nextel Brazil's local bank loans.

In August 2017, we reached preliminary non-binding agreements with our lenders on the key terms to amend Nextel Brazil's equipment financing facility and its local bank loans. Among other changes, the terms provide for the deferral of principal payments until the end of 2021 and a holiday for financial covenant compliance until June 30, 2020. In exchange for these changes, Nextel Brazil would grant additional security interests to the lenders in the form of preferential rights to amounts held in certain of Nextel Brazil's bank accounts, among other things. These terms must be finalized in formal amendment agreements, and the final amendments remain subject to review and approval by the lenders. There is no guarantee that we will be able to finalize these amendments on terms acceptable to us or at all.

**Note 6. Fair Value Measurements**

***Financial Instruments.***

***Available-for-Sale Securities.***

As of June 30, 2017 and December 31, 2016, available-for-sale securities held by Nextel Brazil included \$62.7 million and \$73.8 million, respectively, in investment funds. As of June 30, 2017, available-for-sale securities held by Nextel Brazil also included an immaterial amount in certificates of deposit with a Brazilian bank. These funds invest primarily in Brazilian government bonds, long-term, low-risk bank certificates of deposit and Brazilian corporate debentures. During the three and six months ended June 30, 2017 and 2016, we did not have any material unrealized gains or losses associated with these investments.

We account for our available-for-sale securities at fair value. The fair value of our Brazilian certificates of deposit is based on their current redemption amount, and we classify these certificates of deposit within Level 2 of the fair value hierarchy. The fair value of Nextel Brazil's investment funds is measured based on the funds' net asset value as a practical expedient, which is excluded from the fair value hierarchy.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Debt Instruments.**

The carrying amounts and estimated fair values of our debt instruments are as follows:

	June 30, 2017		December 31, 2016	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
	(in thousands)			
Brazil equipment financing	\$ 267,438	\$ 257,967	\$ 291,597	\$ 280,893
Brazil bank loans and other	220,839	206,727	242,313	221,458
Brazil spectrum financing	122,629	102,518	125,684	117,059
	\$ 610,906	\$ 567,212	\$ 659,594	\$ 619,410

We estimated the fair value of the Brazil bank loans, as well as the fair value of our equipment financing facility in Brazil, utilizing inputs such as U.S. Treasury security yield curves, prices of comparable bonds, LIBOR, U.S. Treasury bond rates and credit spreads on comparable publicly traded bonds. We consider Nextel Brazil's equipment financing facility, bank loans and other and its spectrum financing to be Level 3 in the fair value hierarchy.

**Other Financial Instruments.**

The carrying values of cash and cash equivalents, accounts receivable and accounts payable contained in our condensed consolidated balance sheets approximate their fair values due to the short-term nature of these instruments.

**Note 7. Contingencies**

**Contingencies.**

Nextel Brazil has received various assessment notices from state and federal Brazilian authorities asserting deficiencies in payments related primarily to value-added taxes, excise taxes on imported equipment and other non-income based taxes. Nextel Brazil has filed various administrative and legal petitions disputing these assessments. In some cases, Nextel Brazil has received favorable decisions, which are currently being appealed by the respective governmental authority. In other cases, Nextel Brazil's petitions have been denied, and Nextel Brazil is currently appealing those decisions. Nextel Brazil also had contingencies related to certain regulatory, civil and labor-related matters as of June 30, 2017 and December 31, 2016.

As of June 30, 2017 and December 31, 2016, Nextel Brazil had accrued liabilities of \$76.7 million and \$76.8 million, respectively, related to contingencies, of which \$2.8 million and \$1.4 million related to unasserted claims, respectively. We currently estimate the reasonably possible losses related to matters for which Nextel Brazil has not accrued liabilities, as they are not deemed probable, to be approximately \$620.0 million as of June 30, 2017. We continue to evaluate the likelihood of probable and reasonably possible losses, if any, related to all known contingencies. As a result, future increases or decreases to our accrued liabilities may be necessary and will be recorded in the period when such amounts are determined to be probable and reasonably estimable.

**Legal Proceedings.**

We are subject to claims and legal actions that may arise in the ordinary course of business. We do not believe that any of these pending claims or legal actions will have a material effect on our business, financial condition, results of operations or cash flows.

**Note 8. Income Taxes**

The realization of deferred tax assets is dependent on the generation of future taxable income sufficient to realize our tax loss carryforwards and other tax deductions. Valuation allowances are required to be recognized on deferred tax assets unless it is determined that it is "more-likely-than-not" that the asset will be realized. In 2016, we recorded full valuation allowances on the deferred tax assets of our foreign operating companies, our U.S. parent company and subsidiaries and our foreign holding companies due to substantial negative evidence such as the recent history of cumulative losses and the projected losses for the remainder of 2017 and subsequent years. We maintained this same valuation allowance position through the second quarter of 2017.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Note 9. Segment Reporting**

We have determined our reportable segment based on our method of internal reporting, which disaggregates our business by geographic location. We evaluate performance and provide resources to it based on operating income before depreciation, amortization and impairment, restructuring and other charges, which we refer to as segment earnings. Nextel Brazil is our only reportable operating segment.

**NII HOLDINGS, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

	Nextel Brazil	Corporate	Consolidated
	(in thousands)		
<b>Three Months Ended June 30, 2017</b>			
Operating revenues	\$ 225,105	\$ 29	\$ 225,134
Segment earnings (losses)	\$ 3,080	\$ (8,441)	\$ (5,361)
Less:			
Impairment, restructuring and other charges			(54,235)
Depreciation and amortization			(9,335)
Foreign currency transaction losses, net			(13,352)
Interest expense and other, net			(11,411)
Loss from continuing operations before reorganization items and income tax provision			\$ (93,694)
Capital expenditures	\$ 8,988	\$ —	\$ 8,988
<b>Three Months Ended June 30, 2016</b>			
Operating revenues	\$ 249,168	\$ 45	\$ 249,213
Segment earnings (losses)	\$ 32,256	\$ (9,736)	\$ 22,520
Less:			
Impairment, restructuring and other charges			(10,557)
Depreciation and amortization			(40,714)
Foreign currency transaction gains, net			43,356
Interest expense and other, net			(18,825)
Loss from continuing operations before reorganization items and income tax provision			\$ (4,220)
Capital expenditures	\$ 3,575	\$ —	\$ 3,575
<b>Six Months Ended June 30, 2017</b>			
Operating revenues	\$ 476,030	\$ 59	\$ 476,089
Segment earnings (losses)	\$ 15,453	\$ (15,699)	\$ (246)
Less:			
Impairment, restructuring and other charges			(126,174)
Depreciation and amortization			(22,360)
Foreign currency transaction losses, net			(1,977)
Interest expense and other, net			(35,610)
Loss from continuing operations before reorganization items and income tax provision			\$ (186,367)
Capital expenditures	\$ 18,439	\$ —	\$ 18,439
<b>Six Months Ended June 30, 2016</b>			
Operating revenues	\$ 475,671	\$ 99	\$ 475,770
Segment earnings (losses)	\$ 36,016	\$ (21,540)	\$ 14,476
Less:			
Impairment, restructuring and other charges			(16,472)
Depreciation and amortization			(80,819)
Foreign currency transaction gains, net			82,998
Interest expense and other, net			(36,819)
Loss from continuing operations before reorganization items and income tax provision			\$ (36,636)
Capital expenditures	\$ 11,131	\$ —	\$ 11,131
<b>June 30, 2017</b>			
Identifiable assets	\$ 862,217	\$ 335,817	\$ 1,198,034
<b>December 31, 2016</b>			
Identifiable assets	\$ 1,000,098	\$ 418,411	\$ 1,418,509

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**INDEX TO MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

<a href="#">Introduction</a>	<a href="#">20</a>
<a href="#">Nextel Brazil Business Update</a>	<a href="#">20</a>
<a href="#">Critical Accounting Policies and Estimates</a>	<a href="#">22</a>
<a href="#">Results of Operations</a>	<a href="#">22</a>
<a href="#">a. Consolidated</a>	<a href="#">24</a>
<a href="#">b. Nextel Brazil</a>	<a href="#">26</a>
<a href="#">c. Corporate</a>	<a href="#">30</a>
<a href="#">Liquidity and Capital Resources</a>	<a href="#">30</a>
<a href="#">Future Capital Needs and Resources</a>	<a href="#">31</a>
<a href="#">Effect of New Accounting Standards</a>	<a href="#">34</a>
<a href="#">Forward-Looking and Cautionary Statements</a>	<a href="#">34</a>

## Introduction

The following is a discussion and analysis of:

- our consolidated financial condition as of June 30, 2017 and December 31, 2016 and our consolidated results of operations for the three- and six-month periods ended June 30, 2017 and 2016; and
- significant factors that we believe could affect our prospective financial condition and results of operations.

You should read this discussion in conjunction with our 2016 annual report on Form 10-K, including, but not limited to, the discussion regarding our critical accounting policies and estimates, as described below. Historical results may not indicate future performance. See "Forward-Looking and Cautionary Statements" and "Item 1A. — Risk Factors" in our 2016 annual report on Form 10-K and in this quarterly report on Form 10-Q for risks and uncertainties that may impact our future performance. We refer to our remaining operating company as Nextel Brazil.

## Partnership Agreement

On June 5, 2017, we and AINMT Holdings AB, or AINMT, an international telecommunications company operating primarily in Norway under the "ice.net" brand, along with certain affiliates of ours and AINMT, entered into an agreement to partner in the ownership of Nextel Brazil. This investment agreement provides for an initial investment by AINMT of \$50.0 million in Nextel Holdings S. à r.l., or Nextel Holdings, a newly formed subsidiary of NII, which will indirectly own Nextel Brazil, in exchange for 30% ownership in Nextel Holdings and grants AINMT an option to invest an additional \$150.0 million in Nextel Holdings. If AINMT exercises this option, AINMT's total \$200.0 million investment would result in a 60% controlling stake in Nextel Holdings.

AINMT's initial investment was completed on July 20, 2017. Prior to the closing of the initial investment, we contributed \$116.6 million in cash to Nextel Holdings. In connection with and subsequent to the closing of the initial investment, we contributed an additional \$56.8 million to Nextel Holdings, representing all of our freely distributable cash outside of Nextel Brazil, including proceeds released from escrowed funds from the sale of Nextel Mexico received to date, less \$50.0 million we retained for our expenses outside of the partnership. We have also agreed to contribute proceeds arising from the release of escrowed funds from the sale of Nextel Mexico from time to time as they are released.

In the second stage of the transaction, AINMT will have an option, exercisable on or prior to November 15, 2017, to invest an additional \$150.0 million in Nextel Holdings, which would increase its ownership to 60%. The closing of the second investment is subject to the satisfaction of certain conditions, including approval by our stockholders, receipt of required third party consents and regulatory approvals, transfer of certain guarantees to Nextel Holdings and amendment of each of Nextel Brazil's existing credit facilities. If AINMT exercises its option to make the additional \$150.0 million investment in Nextel Holdings, we will seek stockholder approval for the transactions contemplated by this second investment. If AINMT exercises the option, the option may still terminate if the second investment is not completed by January 31, 2018. If and when the second investment closes, we expect to hold a 40% stake in Nextel Holdings and indirectly in Nextel Brazil. Until the second investment closes, we will continue to have a controlling interest in Nextel Brazil and will continue to consolidate this entity and its subsidiaries.

Pursuant to the investment agreement, we have agreed to conduct Nextel Brazil's business in the ordinary course and use commercially reasonable efforts to maintain and preserve its business organization and preserve certain business relationships.

## Nextel Brazil Business Update

**Business Overview.** We provide wireless communication services under the Nextel™ brand in Brazil with our principal operations located in major urban and suburban centers with high population densities and related transportation corridors of that country where we believe there is a concentration of Brazil's business users and economic activity, including primarily Rio de Janeiro and São Paulo. Nextel Brazil's wideband code division multiple access, or WCDMA, network enables us to offer a wide range of products and services supported by that technology, including data services provided at substantially higher speeds than can be delivered on our legacy integrated digital enhanced network, or iDEN.

The target market for our WCDMA network is individual consumers who use our services to meet both professional and personal needs. Our target subscribers generally exhibit above average usage, revenue and loyalty characteristics. We believe our target market is attracted to the services and pricing plans we offer, as well as the quality of and data speeds provided by our WCDMA network.

We also offer long-term evolution, or LTE, services in Rio de Janeiro and São Paulo, and we continue to provide services on our legacy iDEN network throughout various regions in Brazil. The majority of our subscribers purchase services from us by acquiring the subscriber identity module, or SIM, cards from us separately, and use the SIM cards in one or more devices that they acquire from other sources.

The services we currently offer include:

- mobile telephone voice service;
- wireless data services, including mobile internet services, text messaging services and email services;
- push-to-talk services, including Direct Connect®, Prip and International Direct Connect® services, which allow subscribers to talk to each other instantly;
- other value-added services, including location-based services, which include the use of Global Positioning System, or GPS, technologies; digital media services; and a wide ranging set of applications available via our content management system, as well as the Android™ open application market;
- business solutions, such as security, work force management, logistics support and other applications that help our business subscribers improve their productivity; and
- voice and data roaming services outside of our coverage areas.

As of June 30, 2017, Nextel Brazil had about 3.428 million total subscriber units in commercial service, which we estimate to be about 5% of total postpaid mobile handsets and other devices in commercial service in Brazil. We refer to these subscriber units in commercial service collectively as our subscriber base.

Our goal is to grow our WCDMA-based subscriber base and revenues and manage the decline of our iDEN-based subscriber base and revenues by providing differentiated wireless communications services that are valued by our existing and potential subscribers. We are also striving to manage our capital and operating expenditures in the near term and improve our profitability and cash flow over the long term. Our strategy for achieving these goals is based on several core principles, including:

- aligning our costs with our current business through continuous evaluation and streamlining of all capital and operating expenditures;
- focusing on higher value customer segments that generate higher average revenue per user, or ARPU, and lower subscriber turnover;
- utilizing the most profitable sales channels;
- offering a unique and superior customer experience, including a reliable and high quality wireless network and online self-care and rate plan flexibility; and
- building on the strength of the unique positioning of the Nextel brand.

To support our business plan, we have made significant capital and other investments as we deployed our WCDMA network and LTE upgrade. These investments have increased our costs and negatively impacted our profitability and are expected to continue to have that impact as we incur the fixed costs associated with our network while building the subscriber base it serves. However, we believe our investments have enhanced, and will continue to enhance, the competitiveness of our service offerings while continuing to support the differentiated services and superior customer service that have historically been significant factors supporting our business.

As a result of the weak economy and challenging competitive environment in Brazil, we implemented and will continue to implement changes in our business to better align our organization and costs with our operational and financial results. These have included lower investments in costs to support subscriber growth, reductions in capital expenditures, significant reductions in our headquarters staff through the reorganization of certain roles and responsibilities between our Brazil and corporate teams, and headcount reductions in Brazil, all of which are designed to reduce costs while maintaining the support necessary to meet our subscribers' needs. While some of these initiatives have led to better operating results, the challenges we face in Brazil, together with our debt service requirements, are placing significant pressure on our ability to fund our business beyond the third quarter of 2018. As a result, in February 2017, we and the lenders of our local bank loans in Brazil entered into amendments to these loan agreements under which principal payments were suspended for four months, and in August 2017, we and these lenders agreed to extensions of the previous standstill agreements through October 31, 2017. In addition, in August 2017, we reached preliminary non-binding agreements with our lenders on the key terms to amend Nextel Brazil's equipment financing facility and its local bank loans. Among other changes, these terms provide for the deferral of principal payments until the end of 2021 and a holiday for financial covenant compliance until June 30, 2020. In exchange for these changes, Nextel Brazil would grant additional security interests to the lenders in the form of preferential rights to amounts held in certain of Nextel Brazil's bank accounts, among other

things. These terms must be finalized in formal amendment agreements, and the final amendments remain subject to review and approval by the lenders. Although there is no guarantee that we will be able to finalize these amendments on terms acceptable to us or at all, we currently expect that we will reach agreement on changes to our financing arrangements that will help to support our business. In addition, as noted above, in July 2017, we entered into a partnership agreement with AINMT that may result in an additional investment of \$150.0 million in our business. The long-term viability of our business is dependent on the successful outcome of one or more of the external processes described above.

### Critical Accounting Policies and Estimates

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities, revenues and expenses and related disclosures of contingent assets and liabilities in the condensed consolidated financial statements and accompanying notes. Although we believe that our estimates, assumptions and judgments are reasonable, they are based on presently available information. Due to the inherent uncertainty involved in making those estimates, actual results reported in future periods could differ from those estimates.

As described in more detail in our 2016 annual report on Form 10-K under “Management's Discussion and Analysis of Financial Condition and Results of Operations,” we consider the following accounting policies to be the most important to our financial position and results of operations or policies that require us to exercise significant judgment and/or estimates:

- revenue recognition;
- allowance for doubtful accounts;
- depreciation of property, plant and equipment;
- amortization of intangible assets;
- valuation of long-lived assets;
- foreign currency;
- loss contingencies; and
- income taxes.

There have been no material changes to our critical accounting policies and estimates during the three months ended June 30, 2017 compared to those discussed under “Management's Discussion and Analysis of Financial Condition and Results of Operations” in our 2016 annual report on Form 10-K.

### Results of Operations

In accordance with accounting principles generally accepted in the U.S., we translated the results of operations of our Brazilian operating segment into U.S. dollars using the average foreign currency exchange rates for the applicable period. The following table presents the average foreign currency exchange rates we used to translate Nextel Brazil's results of operations, as well as changes from the average foreign currency exchange rates utilized in the prior period.

	Three Months Ended June 30,		Actual Percent Change From Prior Year
	2017	2016	
Brazilian real	3.21	3.51	9%

  

	Six Months Ended June 30,		Actual Percent Change From Prior Year
	2017	2016	
Brazilian real	3.17	3.71	15%

During 2016, foreign currency exchange rates in Brazil generally appreciated in value relative to the U.S. dollar. During the first half of 2017, the foreign currency exchange rates experienced a slight appreciation compared to the rate in effect at the end of the prior year. The following table presents the foreign currency exchange rates in effect at the end of each of the quarters in 2016, as well as at the end of the first and second quarters of 2017.

	2016				2017	
	March	June	September	December	March	June
Brazilian real	3.56	3.21	3.25	3.26	3.13	3.31

To provide better insight into Nextel Brazil's results, we present the year-over-year percentage change in each of the line items presented on a consolidated basis and for Nextel Brazil on a constant currency basis in the "Constant Currency Change from Previous Year" columns in the tables below. The comparison of results for these line items on a constant currency basis shows the impact of changes in foreign currency exchange rates (i) by adjusting the relevant measures for the three and six months ended June 30, 2016 to amounts that would have resulted if the average foreign currency exchange rates for the three and six months ended June 30, 2016 were the same as the average foreign currency exchange rates that were in effect for the three and six months ended June 30, 2017; and (ii) by comparing the constant currency financial measures for the three and six months ended June 30, 2016 to the actual financial measures for the three and six months ended June 30, 2017. This constant currency comparison applies consistent exchange rates to the operating revenues earned in Brazilian reais and to the other components of segment earnings for the three and six months ended June 30, 2016. The constant currency information reflected in the tables below is not a measurement under accounting principles generally accepted in the U.S. and should be considered in addition to, but not as a substitute for, the information contained in our results of operations.

a. Consolidated

	June 30, 2017	June 30, 2016	Actual Change from Previous Year		Constant Currency Change from Previous Year
			Dollars	Percent	Percent
(dollars in thousands)					
<b>Three Months Ended</b>					
Brazil segment earnings	3,080	32,256	(29,176)	(90)%	(91)%
Corporate segment losses	(8,441)	(9,736)	1,295	(13)%	(13)%
Consolidated segment (losses) earnings	(5,361)	22,520	(27,881)	(124)%	(115)%
Impairment, restructuring and other charges	(54,235)	(10,557)	(43,678)	NM	NM
Depreciation and amortization	(9,335)	(40,714)	31,379	(77)%	(79)%
Operating loss	(68,931)	(28,751)	(40,180)	140 %	127 %
Interest expense, net	(26,405)	(27,181)	776	(3)%	(15)%
Interest income	7,808	10,802	(2,994)	(28)%	(34)%
Foreign currency transaction (losses) gains, net	(13,352)	43,356	(56,708)	(131)%	(128)%
Other income (expense), net	7,186	(2,446)	9,632	NM	NM
Loss from continuing operations before reorganization items and income tax provision	(93,694)	(4,220)	(89,474)	NM	NM
Reorganization items	449	(223)	672	NM	NM
Income tax benefit (provision)	5,778	(353)	6,131	NM	NM
Net loss from continuing operations	(87,467)	(4,796)	(82,671)	NM	NM
Income (loss) from discontinued operations, net of income taxes	2,697	(5,075)	7,772	(153)%	(153)%
Net loss	\$ (84,770)	\$ (9,871)	\$ (74,899)	NM	NM
<b>Six Months Ended</b>					
Brazil segment earnings	15,453	36,016	(20,563)	(57)%	(63)%
Corporate segment losses	(15,699)	(21,540)	5,841	(27)%	(27)%
Consolidated segment (losses) earnings	(246)	14,476	(14,722)	(102)%	(101)%
Impairment, restructuring and other charges	(126,174)	(16,472)	(109,702)	NM	NM
Depreciation and amortization	(22,360)	(80,819)	58,459	(72)%	(76)%
Operating loss	(148,780)	(82,815)	(65,965)	80 %	61 %
Interest expense, net	(57,967)	(52,403)	(5,564)	11 %	(13)%
Interest income	16,944	20,526	(3,582)	(17)%	(29)%
Foreign currency transaction (losses) gains, net	(1,977)	82,998	(84,975)	(102)%	(102)%
Other income (expense), net	5,413	(4,942)	10,355	(210)%	(194)%
Loss from continuing operations before reorganization items and income tax provision	(186,367)	(36,636)	(149,731)	NM	NM
Reorganization items	447	(598)	1,045	(175)%	(175)%
Income tax benefit (provision)	5,778	(369)	6,147	NM	NM
Net loss from continuing operations	(180,142)	(37,603)	(142,539)	NM	NM
Income (loss) from discontinued operations, net of income taxes	2,659	(8,856)	11,515	(130)%	(130)%
Net loss	\$ (177,483)	\$ (46,459)	\$ (131,024)	282 %	232 %

NM-Not Meaningful

We define segment (losses) earnings as operating loss before depreciation, amortization and impairment, restructuring and other charges. We recognized consolidated segment losses of \$5.4 million and \$0.2 million during the three and six months ended June 30, 2017 compared to consolidated segment earnings of \$22.5 million and \$14.5 million during the same periods in 2016. Our consolidated results include the results of operations of our Brazil segment and our corporate operations in the sections that follow.

1. Impairment, restructuring and other charges

Consolidated impairment, restructuring and other charges recognized in the three and six months ended June 30, 2017 included \$49.3 million and \$52.6 million in restructuring costs, respectively, most of which related to future lease costs for certain transmitter and receiver sites that are no longer required in Nextel Brazil's business and \$4.4 million in severance and other related costs resulting from the separation of certain executive level employees in Brazil. Consolidated impairment, restructuring and other charges recognized in the six months ended June 30, 2017 also included a \$66.0 million non-cash asset impairment charge to reduce the carrying values of Nextel Brazil's long-lived assets to their respective fair values.

Consolidated impairment, restructuring and other charges recognized in the three and six months ended June 30, 2016 included \$7.3 million and \$8.2 million, respectively, in non-cash asset impairment charges related to the abandonment of transmitter and receiver sites in Brazil and \$2.0 million and \$5.3 million, respectively, in restructuring charges related to future lease costs for certain transmitter and receiver sites that are no longer required in Nextel Brazil's business and the closing of office space. These charges also included \$1.3 million and \$3.0 million, respectively, in severance and other related costs at the corporate level as a result of the separation of employees in an effort to streamline our organizational structure and reduce general and administrative expenses.

2. Depreciation and amortization

The \$31.4 million, or 77%, and \$58.5 million, or 72%, decreases in consolidated depreciation and amortization on a reported basis, and 79% and 76% decreases on a constant currency basis, in the three and six months ended June 30, 2017 compared to the same periods in 2016 primarily resulted from the \$1.34 billion non-cash asset impairment charge we recognized in 2016.

3. Interest expense, net

Consolidated net interest expense remained relatively stable on a reported basis in the three months ended June 30, 2017 compared to the same period in 2016. Consolidated net interest expense increased \$5.6 million, or 11%, on a reported basis in the six months ended June 30, 2017 compared to the same period in 2016 as a result of the impact of the appreciation in the Brazilian real on our reported results. Consolidated net interest expense decreased 15% and 13% on a constant currency basis over the same periods primarily due to principal payments under Nextel Brazil's equipment financing facility and local bank loans, partially offset by interest incurred under Nextel Brazil's spectrum financing arrangement.

4. Foreign currency transaction (losses) gains, net

Consolidated foreign currency transaction losses of \$13.4 million and \$2.0 million recognized in the three and six months ended June 30, 2017 were primarily the result of the impact of the depreciation in the value of the Brazilian real relative to the U.S. dollar during those periods on Nextel Brazil's U.S. dollar-denominated net liabilities. Consolidated foreign currency transaction gains of \$43.4 million and \$83.0 million recognized in the three and six months ended June 30, 2016 were primarily the result of the appreciation in the value of the Brazilian real relative to the U.S. dollar during those periods on Nextel Brazil's equipment financing facility.

b. Nextel Brazil

	June 30, 2017	% of Nextel Brazil's Operating Revenues	June 30, 2016	% of Nextel Brazil's Operating Revenues	Actual Change from Previous Year		Constant Currency Change from Previous Year
					Dollars	Percent	Percent
(dollars in thousands)							
<b>Three Months Ended</b>							
Service and other revenues	\$ 220,050	98 %	\$ 243,077	98 %	\$ (23,027)	(9)%	(17)%
Handset and accessory revenues	5,055	2 %	6,091	2 %	(1,036)	(17)%	(24)%
Cost of handsets and accessories	(13,041)	(6)%	(8,861)	(3)%	(4,180)	47 %	35 %
Handset and accessory net subsidy	(7,986)	(4)%	(2,770)	(1)%	(5,216)	188 %	164 %
Cost of service (exclusive of depreciation and amortization)	(87,842)	(39)%	(81,910)	(33)%	(5,932)	7 %	(2)%
Selling and marketing expenses	(23,384)	(10)%	(27,982)	(11)%	4,598	(16)%	(24)%
General and administrative expenses	(97,758)	(44)%	(98,159)	(40)%	401	—	(9)%
Segment earnings	\$ 3,080	1 %	\$ 32,256	13 %	\$ (29,176)	(90)%	(91)%
<b>Six Months Ended</b>							
Service and other revenues	\$ 463,513	97 %	\$ 463,625	97 %	\$ (112)	—	(15)%
Handset and accessory revenues	12,517	3 %	12,046	3 %	471	4 %	(11)%
Cost of handsets and accessories	(21,707)	(5)%	(20,027)	(4)%	(1,680)	8 %	(7)%
Handset and accessory net subsidy	(9,190)	(2)%	(7,981)	(1)%	(1,209)	15 %	(2)%
Cost of service (exclusive of depreciation and amortization)	(190,550)	(40)%	(171,934)	(36)%	(18,616)	11 %	(5)%
Selling and marketing expenses	(50,568)	(11)%	(50,052)	(10)%	(516)	1 %	(14)%
General and administrative expenses	(197,752)	(41)%	(197,642)	(42)%	(110)	—	(15)%
Segment earnings	\$ 15,453	3 %	\$ 36,016	8 %	\$ (20,563)	(57)%	(63)%

The average value of the Brazilian real appreciated relative to the U.S. dollar during the three and six months ended June 30, 2017 by 9% and 15% compared to the average value that prevailed during the three and six months ended June 30, 2016. As a result, the components of Nextel Brazil's results of operations for the three and six months ended June 30, 2017, after translation into U.S. dollars, reflect higher revenues and expenses in U.S. dollars than would have occurred if the Brazilian real had not appreciated relative to the U.S. dollar. To the extent the value of the Brazilian real depreciates relative to the U.S. dollar, Nextel Brazil's future reported results of operations will be adversely affected.

We use the term "subscriber unit," which we also refer to as a subscriber, to represent an active SIM card, which is the level at which we track subscribers. The table below provides an overview of Nextel Brazil's subscriber units in commercial service on both its iDEN and WCDMA networks, as well as Nextel Brazil's subscriber turnover rates for each of the quarters in 2016 and for the first and second quarters of 2017. We calculate subscriber turnover by dividing subscriber deactivations for the period by the average number of subscriber units during that period.

	Three Months Ended					
	March 31, 2016	June 30, 2016	September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017
	(subscribers in thousands)					
iDEN subscriber units	1,552.0	1,315.1	1,127.8	962.1	822.7	686.3
WCDMA subscriber units	2,744.7	2,708.7	2,717.1	2,746.3	2,815.2	2,874.6
<b>Total subscriber units in commercial service — beginning of period</b>	4,296.7	4,023.8	3,844.9	3,708.4	3,637.9	3,560.9
iDEN net subscriber losses	(195.2)	(149.7)	(130.8)	(110.1)	(115.4)	(103.5)
WCDMA net subscriber (losses) additions	(77.7)	(29.2)	(5.7)	39.6	38.4	(29.3)
<b>Total net subscriber losses</b>	(272.9)	(178.9)	(136.5)	(70.5)	(77.0)	(132.8)
<b>Migrations from iDEN to WCDMA</b>	41.7	37.6	34.9	29.3	21.0	19.5
iDEN subscriber units	1,315.1	1,127.8	962.1	822.7	686.3	563.3
WCDMA subscriber units	2,708.7	2,717.1	2,746.3	2,815.2	2,874.6	2,864.8
<b>Total subscriber units in commercial service — end of period</b>	4,023.8	3,844.9	3,708.4	3,637.9	3,560.9	3,428.1
<b>Total subscriber turnover</b>	4.34%	3.99%	3.99%	3.65%	3.71%	3.95%
iDEN subscriber turnover	4.80%	4.46%	4.65%	4.71%	5.52%	5.88%
WCDMA subscriber turnover	4.10%	3.78%	3.73%	3.31%	3.23%	3.53%

Nextel Brazil's WCDMA subscriber turnover steadily decreased over the course of the first five quarters presented as a result of various actions Nextel Brazil implemented in an effort to retain existing subscribers. These actions have included the implementation of new simplified rate plans, the issuance of loyalty discounts and customer care credits, more customer self-care offerings, better delivery of service and other actions to improve our customers' overall experience. In the second quarter of 2017, Nextel Brazil's WCDMA subscriber turnover increased in part as a result of the introduction of unlimited voice offerings by competitors and the tightening of certain credit and collections policies in the first half of 2017. In August 2017, Nextel Brazil launched similar types of unlimited voice offerings in response to the competitive environment.

The following table represents Nextel Brazil's ARPU for subscribers on both its iDEN and WCDMA networks for each of the quarters in 2016, as well as for the first and second quarters of 2017, in both U.S. dollars (US\$) and in Brazilian reais (BR). We calculate service ARPU by dividing service revenues per period by the weighted average number of subscriber units in commercial service during that period.

	Three Months Ended					
	March 31, 2016	June 30, 2016	September 30, 2016	December 31, 2016	March 31, 2017	June 30, 2017
<b>Total service ARPU (US\$)</b>	16	19	21	20	21	19
WCDMA service ARPU (US\$)	16	20	21	21	21	20
iDEN service ARPU (US\$)	15	16	19	18	17	16
<b>Total service ARPU (BR)</b>	62	66	67	67	65	62
WCDMA service ARPU (BR)	64	70	69	69	67	64
iDEN service ARPU (BR)	57	56	60	59	55	53

Nextel Brazil's WCDMA service ARPU in Brazilian reais decreased in the first and second quarters of 2017 compared to recent prior quarters as the result of a higher volume of discounts to retain existing customers and slightly lower loading ARPU in an effort to attract new customers.

Nextel Brazil continues to offer services on its iDEN network, which does not support data services that are competitive with the higher speed data services offered by its competitors or available on its WCDMA network. As a result, Nextel Brazil has had to offer iDEN service plans with lower ARPU levels to retain subscribers on its iDEN network and offer incentives to transition those subscribers to services on its WCDMA network. Nextel Brazil has experienced net subscriber losses and overall declines in

its iDEN service ARPU, and we expect that these trends will continue. Nextel Brazil's iDEN service ARPU increased in the third quarter of 2016 as the result of an annual inflationary price adjustment.

### ***Results Overview.***

Over the past two years, Brazil has experienced one of the worst economic recessions in its history. As a result, the economic environment in Brazil is characterized by negative real wage growth, a net loss of jobs, higher unemployment and lower consumer confidence. These conditions and trends have resulted in a decline in the amount of consumer disposable income that is available to purchase telecommunications services and have had an adverse impact on our ability to attract and retain subscribers and on our collection rates. We expect that the current economic conditions will continue to have a negative impact on Nextel Brazil's reported results of operations for the remainder of 2017.

Over the course of the last two years, we have made adjustments to our business plan to reflect our available cash resources and the impact of the current and expected economic and competitive conditions in Brazil on both our subscriber growth and revenues, and have aligned our costs with this revised outlook. As a result, we are not aggressively investing in subscriber growth, but are focusing on attracting high value subscribers while simultaneously reducing operating expenses, handset subsidies and customer turnover.

Nextel Brazil's segment earnings decreased \$29.2 million, or 90%, and \$20.6 million, or 57%, on a reported basis, and 91% and 63% on a constant currency basis, in the three and six months ended June 30, 2017 compared to the same periods in 2016 primarily as a result of a decline in operating revenues, partially offset by lower operating expenses as follows:

#### **1. Service and other revenues**

Service and other revenues decreased \$23.0 million, or 9%, on a reported basis during the three months ended June 30, 2017 compared to the same period in 2016. Service and other revenues remained relatively stable during the six months ended June 30, 2017 compared to the same period in 2016. However, on a constant currency basis, Nextel Brazil's service and other revenues decreased 17% and 15% during the three and six months ended June 30, 2017 compared to the same periods in 2016 primarily as a result of the decline in Nextel Brazil's overall subscriber base.

Nextel Brazil's WCDMA subscriber base grew from 2.7 million subscribers as of the end of the second quarter of 2016 to 2.9 million subscribers as of the end of the second quarter of 2017. Despite the overall growth in its WCDMA subscriber base, Nextel Brazil's WCDMA-based service and other revenues decreased on a constant currency basis from the three months ended June 30, 2016 to the same period in 2017 due to a decrease in local currency WCDMA service ARPU.

Nextel Brazil's iDEN-based service and other revenues decreased \$30.3 million, or 43%, and \$54.8 million, or 37%, from the three and six months ended June 30, 2016 to the same periods in 2017, or 48% and 46% on a constant currency basis, as a result of a decrease in Nextel Brazil's iDEN subscriber base from 1.1 million subscribers as of the end of the second quarter of 2016 to 0.6 million subscribers as of the end of the second quarter of 2017.

#### **2. Handset and accessory net subsidy**

The \$5.2 million, or 188%, and \$1.2 million, or 15%, increases in handset and accessory net subsidy from the three and six months ended June 30, 2016 compared to the same periods in 2017 are partially the result of the impact of the appreciation of the Brazilian real on our reported results.

On a constant currency basis, Nextel Brazil's handset and accessory net subsidy increased 164% from the three months ended June 30, 2016 compared to the same period in 2017 primarily due to higher charges for inventory obsolescence.

#### **3. Cost of service**

The \$5.9 million, or 7%, and the \$18.6 million, or 11%, increases in cost of service on a reported basis from the three and six months ended June 30, 2016 to the same periods in 2017 were partially the result of the impact of the appreciation of the Brazilian real on our reported results.

On a constant currency basis, Nextel Brazil's cost of service decreased 2% during the three months ended June 30, 2017 compared to the same period in 2016 mainly due to lower roaming expenses, partially offset by expenses related to Nextel Brazil's RAN sharing agreement and the reversal of \$8.1 million in certain non-income based tax-related contingent liabilities in the second quarter of 2016 based on a change in estimate.

On a constant currency basis, Nextel Brazil's cost of service decreased 5% from the six months ended June 30, 2016 compared to the same period in 2017 primarily due to lower transmitter and receiver site maintenance and utilities costs, a reduction in the

volume of calls on Nextel Brazil's iDEN network and lower mobile termination rates and roaming expenses, partially offset by the reversal of \$8.1 million in certain non-income based tax-related contingent liabilities in the second quarter of 2016 mentioned above and costs incurred in connection with Nextel Brazil's RAN sharing agreement.

#### 4. Selling and marketing expenses

Selling and marketing expenses remained relatively stable on a reported basis during the six months ended June 30, 2017 compared to the same period in 2016 partially due to the appreciation of the Brazilian real on our reported results. Selling and marketing expenses decreased \$4.6 million, or 16%, on a reported basis, during the three months ended June 30, 2017 compared to the same period in 2016. On a constant currency basis, Nextel Brazil's selling and marketing expenses decreased 24% and 14%, respectively, in the three and the six months ended June 30, 2017 compared to the same periods in 2016 as the result of a change in the mix between direct and indirect commissions to less costly channels, as well as lower advertising expenses due to fewer television marketing campaigns.

#### 5. General and administrative expenses

General and administrative expenses remained relatively stable on a reported basis during the three and six months ended June 30, 2017 compared to the same periods in 2016 partially due to the appreciation in the Brazilian real on our reported results. On a constant currency basis, Nextel Brazil's general and administrative expenses decreased 9% and 15%, respectively, in the three and six months ended June 30, 2017 compared to the same periods in 2016 primarily resulting from decreases in certain contingencies and consulting costs.

#### ***RAN Sharing Agreement.***

In the fourth quarter of 2016, Nextel Brazil negotiated the early termination of leases for approximately 600 transmitter and receiver sites in connection with its RAN sharing agreement with Telefonica and recognized \$21.4 million in restructuring costs that we expect will be disbursed over the next eight years. Under this agreement, Telefonica will permit Nextel Brazil to use some of its tower and equipment infrastructure to transmit telecommunications signals on Nextel Brazil's spectrum, allowing us to downsize our network. In addition, during the first half of 2017, Nextel Brazil incurred \$52.6 million in restructuring costs in connection with future lease costs for approximately 1,000 transmitter and receiver sites in low-usage areas. We expect to incur further restructuring costs of approximately \$13.0 million during the remainder of 2017 in connection with the termination of an additional 300 transmitter and receiver sites in similar low-usage areas. We expect the dismantling of sites and termination of leases will further reduce future operating expenses from savings in rent, maintenance and energy costs. The actual amount of future savings will depend on our ability to early terminate the remaining leases and related agreements, among other factors. In addition, Nextel Brazil is foregoing the construction of approximately 700 new transmitter and receiver sites, which allowed us to avoid approximately \$50.0 million in capital expenditures that we would otherwise have incurred through June 30, 2017, as well as related future operating expenses.

c. Corporate

	June 30, 2017	June 30, 2016	Change from Previous Year	
			Dollars	Percent
(dollars in thousands)				
<b>Three Months Ended</b>				
Service and other revenues	\$ 29	\$ 45	\$ (16)	(36)%
General and administrative expenses	(8,470)	(9,781)	1,311	(13)%
Segment losses	<u>\$ (8,441)</u>	<u>\$ (9,736)</u>	<u>\$ 1,295</u>	<u>(13)%</u>
<b>Six Months Ended</b>				
Service and other revenues	\$ 59	\$ 99	\$ (40)	(40)%
General and administrative expenses	(15,758)	(21,639)	5,881	(27)%
Segment losses	<u>\$ (15,699)</u>	<u>\$ (21,540)</u>	<u>\$ 5,841</u>	<u>(27)%</u>

Segment losses decreased \$1.3 million, or 13%, and \$5.8 million, or 27%, in the three and six months ended June 30, 2017 compared to the same periods in 2016 primarily due to reductions in payroll costs resulting from fewer general and administrative personnel following reductions in force and lower information technology costs resulting from the reorganization of certain roles and responsibilities between our Brazil and corporate teams. General and administrative expenses for the three and six months ended June 30, 2017 include approximately \$0.9 million and \$1.6 million, respectively, of transaction costs related to our partnership agreement with AINMT.

#### Liquidity and Capital Resources

As of June 30, 2017, we had a working capital deficit of \$139.8 million compared to a working capital deficit of \$119.7 million as of December 31, 2016. As of June 30, 2017, our working capital included \$219.6 million in cash and cash equivalents, of which \$0.8 million was held by Nextel Brazil in Brazilian reais, and \$62.9 million in short-term investments, which was also held in Brazilian reais. During the second quarter of 2017, we recovered \$41.7 million in cash securing performance bonds. In addition, as of June 30, 2017, we had \$48.5 million of cash collateral securing the remaining performance bonds, of which we recorded \$45.4 million as a component of prepaid expenses and other and the remaining \$3.1 million as a component of other assets in our condensed consolidated balance sheet. As of June 30, 2017, we also had \$113.8 million in cash held in escrow in connection with the sale of Nextel Mexico, which we classified as a component of prepaid expenses and other in our condensed consolidated balance sheet. In July 2017, \$3.8 million of this amount held in escrow was released to us. See Note 4 to our condensed consolidated financial statements for more information.

A substantial portion of our U.S. dollar-denominated cash, cash equivalents and short-term investments is held in bank deposits, and our cash, cash equivalents and short-term investments held in Brazilian reais are typically maintained in a combination of money market funds, highly liquid overnight securities and fixed income investments. The values of our cash, cash equivalents and short-term investments that are held in Brazilian reais will fluctuate in U.S. dollars based on changes in the exchange rate of the Brazilian real relative to the U.S. dollar.

#### Cash Flows

	Six Months Ended	
	June 30, 2017	June 30, 2016
Cash and cash equivalents, beginning of period	\$ 257,380	\$ 342,184
Net cash (used in) provided by operating activities	(46,437)	8,030
Net cash provided by investing activities	52,714	17,027
Net cash used in financing activities	(44,287)	(28,580)
Effect of exchange rate changes on cash and cash equivalents	185	(601)
Cash and cash equivalents, end of period	<u>\$ 219,555</u>	<u>\$ 338,060</u>

The following is a discussion of the primary sources and uses of cash in our operating, investing and financing activities.

We used \$46.4 million of cash in our operating activities during the six months ended June 30, 2017, a \$54.5 million increase from the six months ended June 30, 2016, mainly due to a \$14.7 million decrease in consolidated segment earnings over the same period.

Our investing activities provided us with \$52.7 million of cash during the six months ended June 30, 2017 primarily due to \$49.7 million of cash released from escrow, \$33.5 million of net cash returned to us from the release of performance bonds and \$12.5 million in net proceeds received from maturities of our short-term investments in Brazil, partially offset by \$37.0 million in cash capital expenditures. Our investing activities provided us with \$17.0 million of cash during the six months ended June 30, 2016 primarily due to \$45.6 million in net cash returned to us from the release of performance bonds, \$16.0 million in cash released from escrow and \$7.9 million in net proceeds received from maturities of our short-term investments in Brazil and at the corporate level, partially offset by \$35.7 million in cash capital expenditures and \$11.9 million paid for judicial deposits.

We used \$44.3 million of cash in our financing activities during the six months ended June 30, 2017 primarily due to a \$24.6 million semi-annual principal payment under Nextel Brazil's equipment financing facility and \$17.5 million in principal payments under our local bank loans in Brazil. We used \$28.6 million of cash in financing activities during the six months ended June 30, 2016 primarily due to a \$24.4 million semi-annual principal payment under Nextel Brazil's equipment financing facility.

## Future Capital Needs and Resources

**Capital Resources.** Our ongoing capital resources depend on a variety of factors, including our existing cash, cash equivalents and investment balances, cash flows generated by our operating activities, cash that we recover from the amounts held in escrow to secure our indemnification obligations in connection with the sale of Nextel Mexico, the return of cash pledged as collateral to secure certain performance bonds relating to our obligations to deploy our spectrum in Brazil, external financial sources, other financing arrangements and the availability of cash proceeds from the sale of assets. In addition, in connection with the partnership agreement we entered into with AINMT in June 2017, we received \$50.0 million in July 2017, and AINMT may elect to invest an additional \$150.0 million in our business through the exercise of an option that must be made by November 15, 2017.

Our ability to generate sufficient net cash from our operating activities in the future is dependent upon, among other things:

- the amount of revenue we are able to generate and collect from our subscribers, including our ability to increase the size of our subscriber base;
- the amount of operating expenses required to provide our services;
- the cost of acquiring and retaining subscribers, including the subsidies we incur to provide handsets to both our new and existing subscribers; and
- changes in foreign currency exchange rates.

Due to the impact of our recent and projected results of operations and other factors, we expect our access to the capital markets in the near term may be limited. See "— *Future Outlook, Liquidity and Going Concern*" for more information.

**Capital Needs and Contractual Obligations.** We currently anticipate that our future capital needs will principally consist of funds required for:

- operating expenses and capital expenditures relating to our existing network and the deployment of LTE in other commercial areas in Brazil;
- payments in connection with previous spectrum purchases and ongoing spectrum license fees;
- debt service requirements;
- obligations relating to our tower financing arrangements and capital lease obligations;
- cash taxes; and
- other general corporate expenditures.

There were no material changes to our total contractual obligations during the six months ended June 30, 2017 as described in our annual report on Form 10-K for the year ended December 31, 2016.

**Capital Expenditures.** Our capital expenditures, including capitalized interest, were \$18.4 million and \$11.1 million for the six months ended June 30, 2017 and 2016, respectively. We have reduced our investments in capital expenditures, including making substantial reductions to our investments in network development and deployment. We expect to continue these efforts to conserve our cash resources while simultaneously meeting the capacity needs of our network.

Our capital spending and related expenses are expected to be driven by several factors, including:

- the amount we spend to enhance our WCDMA network in Brazil and deploy LTE;
- the extent to which we expand the coverage of our network in new or existing market areas;
- the number of additional transmitter and receiver sites we build in order to increase system capacity, maintain system quality and meet our regulatory requirements, as well as the costs associated with the installation of network infrastructure and switching equipment; and
- the costs we incur in connection with non-network related information technology projects.

Our future capital expenditures may also be affected by future technology improvements, technology choices and our available capital.

**Covenants Under Financing Agreements.** As of June 30, 2017, we had \$218.3 million principal amount outstanding under Nextel Brazil's local bank loans. As discussed in more detail in Note 1 and Note 5 to our condensed consolidated financial statements, we are required to meet a net debt financial covenant semiannually in connection with the agreements governing Nextel Brazil's local bank loans. In August 2016, Nextel Brazil secured waivers from the lenders of its local bank loans related to this financial covenant for the June 30, 2016 measurement date. In February 2017, Nextel Brazil secured additional waivers from the lenders of these loans related to this financial covenant as of December 31, 2016. The waivers also provide for a "covenant holiday" inclusive of the June 30, 2017 testing period, during which time no compliance was required with respect to the net debt financial covenant. As a result, the next measurement date for this financial covenant will be December 31, 2017. Based on our current outlook, which reflects significant uncertainty about the economic and competitive conditions in Brazil that are currently impacting our ability to increase our revenues and generate profitability, we believe it is unlikely that we will satisfy one of the applicable financial covenants included in both of Nextel Brazil's local bank loan agreements as of the next measurement date at December 31, 2017. As a result of this uncertainty, we have continued to classify the amounts outstanding under Nextel Brazil's local bank loans as current liabilities in our condensed consolidated balance sheet as of June 30, 2017. In addition, Nextel Brazil's local bank loans and its equipment financing facility each contain cross-acceleration provisions.

In December 2014, Nextel Brazil and the lender under the equipment financing facility agreed to amend this facility to remove all financial covenants beginning with the December 31, 2014 measurement date through the June 30, 2017 measurement date so that the first measurement date under the amended facility will be December 31, 2017. Based on our current outlook, we believe it is unlikely that we will satisfy the applicable financial covenants included in Nextel Brazil's equipment financing facility as of the next measurement date at December 31, 2017. As of June 30, 2017, we had \$269.1 million principal amount outstanding under Nextel Brazil's equipment financing facility. As a result of the events of default described below, we have continued to classify the amount outstanding under this facility as a current liability in our condensed consolidated balance sheet as of June 30, 2017.

In December 2015, Nextel Brazil participated in a spectrum auction and was the successful bidder for 30 MHz of spectrum in the 1.8 GHz band for 455 million Brazilian reais, or approximately \$116.7 million based on foreign currency exchange rates at the time. In July 2016, Nextel Brazil paid 45.5 million Brazilian reais, or approximately \$14.0 million based on foreign currency exchange rates at the time, in connection with the signing of this license agreement. Nextel Brazil elected to accept the government-provided financing for the remaining amount due for the spectrum. Based on recent discussions with the lender of Nextel Brazil's equipment financing facility, we expect that Nextel Brazil will be able to successfully secure waivers from this lender for Nextel Brazil's incurrence and maintenance of this spectrum financing. In addition, we expect that Nextel Brazil will secure waivers relating to an event of default that resulted from a failure to timely notify this lender of a permitted merger that occurred between two guarantors in Brazil. Until waivers are secured, these events of default remain outstanding, and the lender of Nextel Brazil's equipment financing facility could provide notice to declare the amounts outstanding under this facility due and payable.

**Future Outlook, Liquidity and Going Concern.** As of June 30, 2017, our sources of funding included \$282.4 million in cash and short-term investments, \$113.8 million in cash held in escrow to secure our indemnification obligations in connection with the sale of Nextel Mexico, and \$48.5 million in cash pledged as collateral to secure certain performance bonds relating to our obligations to deploy our WCDMA spectrum in Brazil. In addition, in July 2017, we received \$50.0 million in connection with our partnership agreement with AINMT. Based on the weak economy and challenging competitive environment in Brazil that we anticipate will continue, as well as the continued decline of our iDEN business, we expect that our cash flow from operations will be negative for the remainder of 2017. In addition, we expect that our capital expenditures for 2017 will be at levels similar to those experienced in 2016. Based on our projected cash flows, we believe our current sources of funding are adequate to fund our business through the third quarter of 2018.

In February 2017, Nextel Brazil and the lenders of our local bank loans entered into amendments to these loan agreements. The amendments provided, among other things, a 120-day standstill period, effective March 2, 2017, during which time we were not required to pay 84.4 million Brazilian reais, or an estimated \$25.2 million based on current foreign currency exchange rates, in principal related to Nextel Brazil's local bank loans. In August 2017, Nextel Brazil and the lenders of our local bank loans agreed to extensions of the previous standstill agreements through October 31, 2017, pursuant to which we are not required to pay an additional estimated \$25.2 million in principal related to Nextel Brazil's local bank loans. In addition, upon making the next semi-annual principal payment to the lender of Nextel Brazil's equipment financing facility, which is due in August 2017, we agreed to pay the lenders of our local bank loans the \$25.2 million of principal deferred under the original standstill agreement. To the extent Nextel Brazil is unable to finalize long-term amendments by October 31, 2017, we will be required to make catch-up principal payments totaling approximately \$25.2 million, followed by the resumption of the amortization schedule contained in the amended agreements.

In addition, in August 2017, we reached preliminary non-binding agreements with our lenders on the key terms to amend Nextel Brazil's equipment financing facility and its local bank loans. Among other changes, the terms provide for the deferral of principal payments until the end of 2021 and a holiday for financial covenant compliance until June 30, 2020. In exchange for these changes, Nextel Brazil would grant additional security interests to the lenders in the form of preferential rights to amounts held in certain of Nextel Brazil's bank accounts, among other things. These terms must be finalized in formal amendment agreements, and the final amendments remain subject to review and approval by the lenders. There is no guarantee that we will be able to finalize these amendments on terms acceptable to us or at all. If we are unable to finalize the amendments to the existing loan agreements or secure waivers from the lenders, we could be in default. If a default occurs, the lenders could require us to repay the amounts outstanding under these arrangements. If we are successful in obtaining amendments to Nextel Brazil's financing agreements, we believe our current sources of funding described above will provide us with sufficient liquidity to fund our business beyond 2018.

Our sources of funding assume the release of cash held in escrow and cash pledged to secure performance bonds. If the ultimate amount recovered from our cash held in escrow or our cash pledged to secure performance bonds does not meet our current forecasted amount or is delayed for a significant amount of time, our business could be negatively impacted. In addition, if we cannot finalize the amendments to modify the terms of Nextel Brazil's financing arrangements or obtain access to a significant portion of the escrowed and pledged funds as anticipated in our business plan, we would need to obtain additional funding and/or significantly reduce our planned spending to further preserve our liquidity.

If we cannot obtain waivers for the existing events of default under Nextel Brazil's equipment financing facility and for the applicable financial covenants we are required to meet as of the December 31, 2017 measurement date, modify the repayment terms of our loans, obtain suitable financing if and when it is required, or obtain access to a significant portion of the escrowed and pledged funds as anticipated in our business plan, our results of operations and liquidity would be negatively impacted, and we may be unable to settle our obligations as they come due. The combination of these conditions continues to raise substantial doubt about our ability to continue as a going concern.

In making the assessment of our funding needs and the adequacy of our current sources of funding, we have considered:

- cash and cash equivalents on hand and short-term investments available to fund our operations;
- restricted cash currently held in escrow to secure our indemnification obligations in connection with the sale of Nextel Mexico;
- the future return of cash pledged as collateral to secure certain performance bonds relating to our obligations to deploy our spectrum in Brazil;
- expected cash flows from our operations in Brazil;
- the timing of spectrum payments, including ongoing fees for spectrum use;

- our anticipated level of capital expenditures;
- our scheduled debt service obligations;
- our other contractual obligations; and
- cash income and other taxes.

In addition to the factors described above, the anticipated cash needs of our business, as well as the conclusions presented herein regarding our liquidity needs, could change significantly:

- if AINMT exercises its option to invest an additional \$150.0 million in Nextel Holdings;
- based on the continued development of our business plans and strategy;
- if currency values in Brazil depreciate or appreciate relative to the U.S. dollar in a manner that is more significant than we currently expect and assume as part of our plans;
- if economic conditions in Brazil do not improve or worsen;
- if competitive practices in the mobile wireless telecommunications industry in Brazil change materially from those currently prevailing or from those now anticipated; or
- if other presently unexpected circumstances arise that have a material effect on the cash flow or profitability of our business.

#### **Effect of New Accounting Standards**

In May 2014, the Financial Accounting Standards Board, or the FASB, issued Accounting Standards Update, or ASU, No. 2014-09, "Revenue from Contracts with Customers," which will provide us with a single revenue recognition model for recognizing revenue from contracts with customers and significantly expand the disclosure requirements for revenue arrangements. The new standard, as amended, will be effective for interim and annual reporting periods beginning on January 1, 2018, at which point we plan to adopt the standard. The two permitted transition methods under the new standard are the full retrospective method, in which the standard would be applied to each prior reporting period presented, or the modified retrospective method, in which the cumulative effect of applying the standard would be recognized at the date of initial application, with disclosure of results under the new and old standards for the first year of adoption. We expect to utilize the modified retrospective method.

We expect that the new guidance will have a material impact on our financial statements. Upon adoption, we expect that a portion of our revenues related to service plans that are sold concurrently with a subsidized handset will be reallocated from service and other revenues to handset and accessory revenues and that these revenues will be recognized at an earlier point in time compared to our current accounting under the existing authoritative guidance. We also expect that the timing of expense recognition related to certain of our contract acquisition costs, such as sales commissions, will be impacted as these expenses will be capitalized and amortized under the new standard.

#### **Forward-Looking and Cautionary Statements**

This quarterly report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended. Statements regarding expectations, including forecasts regarding operating results, performance assumptions and estimates relating to capital requirements, as well as other statements that are not historical facts, are forward-looking statements. These forward-looking statements are generally identified by such words or phrases as "we expect," "we believe," "would be," "will allow," "expects to," "will continue," "is anticipated," "estimate," "project" or similar expressions. These forward-looking statements involve risk and uncertainty, and a variety of facts could cause our actual results and experience to differ materially from the anticipated results or other expectations expressed in these forward-looking statements. We do not have a policy of updating or revising forward-looking statements except as otherwise required by law.

While we provide forward-looking statements to assist in the understanding of our anticipated future financial performance, we caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date that we make them. Forward-looking statements are based on current expectations and assumptions that are subject to significant risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Except as otherwise required by law, we undertake no obligation to publicly release any updates to forward-looking statements to reflect events after the date of this quarterly report on Form 10-Q, including unforeseen events.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have a material adverse effect on our operations and results of our business include, but are not limited to:

- our ability to attract and retain subscribers;
- our ability to satisfy the requirements of or obtain relief under our debt obligations;
- our ability to access sufficient debt or equity capital to meet any future operating and financial needs;
- our ability to meet established operating goals and generate cash flow;
- the availability of other funding sources, including the proceeds from the sale of Nextel Mexico held in escrow, proceeds derived from other asset sales and proceeds derived from an equity investment by AINMT;
- risks associated with our partnership with AINMT;
- our ability to complete the AINMT investment in a timely fashion or at all;
- the impact of business uncertainties in connection with the pending AINMT investment;
- general economic conditions in Brazil and in the market segments that we are targeting for our services;
- the political and social conditions in Brazil, including political instability, which may affect Brazil's economy and the regulatory environment there;
- the impact of foreign currency exchange rate volatility in the local currency in Brazil when compared to the U.S. dollar and the impact of related currency depreciation in Brazil;
- our having reasonable access to and the successful performance of the technology being deployed in our service areas, and improvements thereon, including technology deployed in connection with the introduction of digital two-way mobile data or internet connectivity services in our markets;
- the availability of adequate quantities of system infrastructure and subscriber equipment and components at reasonable pricing to meet our service deployment and marketing plans and customer demand;
- risks related to the operation and expansion of our WCDMA network in Brazil, including the potential need for additional funding to support enhanced coverage and capacity, and the risk that new services supported by the WCDMA network will not attract enough subscribers to support the related costs of deploying or operating the network;
- our ability to successfully scale our billing, collection, customer care and similar back-office operations to keep pace with customer growth as necessary, increased system usage rates and growth or to successfully deploy new systems that support those functions;
- future legislation or regulatory actions relating to our services, other wireless communications services or telecommunications generally and the costs and/or potential customer impacts of compliance with regulatory mandates;
- the ability to achieve and maintain market penetration and average subscriber revenue levels sufficient to provide financial viability to our network business;
- the quality and price of similar or comparable wireless communications services offered or to be offered by our competitors, including providers of cellular services and personal communications services;
- market acceptance of our new service offerings;
- our ability to successfully manage and support our legacy iDEN network in Brazil;
- equipment failure, natural disasters, terrorist acts or other breaches of network or information technology security; and
- other risks and uncertainties described in Part I, Item 1A. "Risk Factors," in our annual report on Form 10-K for the year ended December 31, 2016, in this quarterly report on Form 10-Q and, from time to time, in our other reports filed with the SEC.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

During the six months ended June 30, 2017, there were no material changes to our market risk policies or our market risk sensitive instruments and positions as described in our annual report on Form 10-K for the year ended December 31, 2016.

**Item 4. Controls and Procedures**

***Disclosure Controls and Procedures***

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods required by the Securities and Exchange Commission, or the SEC, and that such information is accumulated and communicated to the Company's management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

As of June 30, 2017, an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures was carried out under the supervision and with the participation of our management teams in the United States and Brazil, including our chief executive officer and chief financial officer. Based on and as of the date of such evaluation, our chief executive officer and chief financial officer concluded that the design and operation of our disclosure controls and procedures were not effective due to a material weakness in Nextel Brazil's control environment and information and communication processes. This material weakness is fully described in "*Item 9A. Controls and Procedures*" of our annual report on Form 10-K for the year ended December 31, 2016.

In April 2017, Nextel Brazil hired a new chief executive officer. During the three months ended June 30, 2017, Nextel Brazil's chief executive officer enhanced the monitoring of compliance with internal control objectives by formalizing internal control accountability measures across the organization in Brazil. As a result of this and other actions demonstrating an increased commitment to establishing an appropriate tone at the top in Nextel Brazil, as well as various other actions we began in 2016, we believe the control deficiencies underlying this component of our material weakness have been addressed.

In addition, to address the information and communication component of our material weakness, we are designing and implementing controls to identify and evidence the completeness and accuracy of data and assumptions used to support accounting analyses and reconciliations.

***Changes in Internal Control over Financial Reporting***

Other than as described above, there have been no changes in the Company's internal control over financial reporting during the most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

We are subject to claims and legal actions that may arise in the ordinary course of business. We do not believe that any of these pending claims or legal actions will have a material effect on our business, financial condition, results of operations or cash flows. For information on our various loss contingencies, see Note 7 to our condensed consolidated financial statements above.

### Item 1A. Risk Factors

#### 1. *Our interests and the interests of our stockholders may not align with the interests of AINMT, and actions by AINMT could negatively impact our performance.*

AINMT currently owns 30% of Nextel Holdings, which indirectly owns Nextel Brazil. Pursuant to our shareholders agreement with AINMT, after regulatory approval of the transaction, the Board of Managers of Nextel Holdings will be comprised of five members, with three members appointed by us and, as long as AINMT maintains at least a 30% stake in Nextel Holdings, two nominees and one observer from AINMT. In addition, our agreements with AINMT provide for certain minority protective rights relating to certain significant actions of Nextel Holdings and Nextel Brazil. Our indemnification obligations pursuant to the investment agreement with AINMT for breaches of that agreement may be settled through a non-cash adjustment to our ownership in Nextel Holdings of up to 4% of Nextel Holdings, which could further reduce our stake in Nextel Holdings. Consequently, we and our stockholders have less influence on the management and policies of Nextel Brazil after AINMT's initial investment than we previously had. AINMT may at any time have economic or business interests or goals which are, or which become, inconsistent with the business interests or goals of us and our stockholders, and could attempt to influence or take actions that are contrary to our requests, policies or objectives.

In addition, our partnership with AINMT carries additional risks, including the possibility that:

- AINMT could experience financial distress or bankruptcy;
- we may incur liabilities as a result of an action taken by AINMT;
- disputes between us and AINMT could arise which could distract management from focusing time and efforts on our business, result in an impasse or ultimately in litigation or arbitration or otherwise have a negative influence on our partnership and our ability to successfully operate Nextel Brazil; and
- the transfer restrictions, rights of first refusal, and “tag along” and “drag along” rights contained in our agreements with AINMT could restrict our or AINMT's ability to exit the joint venture if desired or discourage a third-party transaction that might be in the best interests of stockholders.

If and when AINMT's second investment in Nextel Holdings closes, AINMT will own 60% of Nextel Holdings and will be entitled to nominate three of the five members of the Board of Managers of Nextel Holdings, in which event we and our stockholders will no longer control the operations of Nextel Holdings and, indirectly, of Nextel Brazil. At that point, AINMT's controlling position in Nextel Holdings could exacerbate the impact of any of the above risks, if materialized.

Any of the foregoing could have a material adverse effect on our stock price, business and cash flows, financial condition and results of operations.

#### 2. *If AINMT's second investment in Nextel Holdings is not completed, it could negatively impact us.*

On July 20, 2017, we and AINMT completed AINMT's initial \$50 million investment in Nextel Holdings. In the second stage of the transaction, AINMT will have an option, exercisable on or prior to November 15, 2017, to invest an additional \$150.0 million in Nextel Holdings, which would increase its ownership to 60%. AINMT's option to make this second investment is entirely discretionary, and it could choose not to do so for any reason. In addition, if AINMT chooses to exercise its option, the closing of the second investment is subject to the satisfaction of a number of conditions, including approval by our stockholders, receipt of required third party consents and regulatory approvals, transfer of certain guarantees to Nextel Holdings and amendment of each of Nextel Brazil's existing credit facilities. There can be no assurance that we will be able to satisfy these conditions, or that these conditions can be satisfied in a timely manner.

If AINMT does not exercise its option, or if the second investment is not completed in a timely manner, there may be various negative consequences, including the need to obtain additional funding as our current sources of funding may not be adequate to fund our business beyond the third quarter of 2018. If we are unsuccessful with these actions, our results of operations and liquidity would be negatively impacted, and we may be unable to settle our obligations as they come due.

In addition, our business may have been adversely affected by the failure to pursue other beneficial opportunities due to the focus of management on our partnership with AINMT. We have incurred and will continue to incur substantial expenses in connection with the negotiation and completion of the AINMT investment and, if that investment is not completed, we would have incurred these expenses and would have committed substantial time and resources by our management without realizing the full expected benefits of our partnership with AINMT. In addition, AINMT would have a significant influence over Nextel Holdings' operations and certain rights pursuant to the shareholders agreement, which could make it more difficult to pursue another transaction to obtain additional funding. Termination of the agreement with AINMT in certain circumstances also may require us to pay a termination fee of \$5 million and reimburse AINMT's expenses for financing commitment fees up to \$6.0 million in connection with AINMT's exercise of the option. Failure to complete the second investment also may result in negative reactions from the financial markets or from our customers, vendors and employees.

If the second investment is not completed in a timely manner or at all, any of the foregoing risks may materialize and could have a material adverse effect on our stock price, business and cash flows, financial condition and results of operations.

**3. *We will be subject to business uncertainties and contractual restrictions until AINMT's second investment is completed.***

Uncertainty about the effect of our partnership with AINMT on employees and customers of Nextel Brazil may have an adverse effect on us and our business. These uncertainties may impair our ability to attract, retain and motivate key personnel, and could cause customers and others that deal with Nextel Brazil to seek to change existing business relationships. Retention of our employees may be challenging until the completion of AINMT's second investment, as employees may experience uncertainty about their future roles. If key employees depart because of issues relating to the uncertainty or a desire not to remain with our organization, our business could be harmed. In addition, we have agreed to operate Nextel Brazil in the ordinary course prior to closing, and our investment agreement with AINMT restricts us from taking other specified actions until the second investment occurs without the consent of AINMT. These restrictions may prevent us from pursuing attractive business opportunities that may arise prior to the completion of the AINMT's second investment.

**4. *If we fail to meet continued listing standards of NASDAQ, our common stock may be delisted, which could have a material adverse effect on the liquidity of our common stock.***

On June 14, 2017, we received a notice (the "Notice") from The NASDAQ Stock Market LLC ("Nasdaq") indicating that the bid price of our common stock for the prior 30 consecutive business days had closed below the minimum \$1.00 per share required for continued listing on the Nasdaq Global Select Market under Nasdaq Listing Rule 5450(a)(1).

In accordance with Nasdaq Listing Rule 5810(c)(3)(A), we have been provided a period of 180 calendar days, or until December 11, 2017, to regain compliance. In order to regain compliance with the minimum closing bid price rule, the closing bid price of our common stock must be at least \$1.00 or higher for a minimum of ten consecutive business days during the 180-day compliance period. In the event we do not regain compliance by December 11, 2017, we may be eligible to seek an extension of the compliance period if we meet the continued listing requirement for market value of publicly held shares and all other listing standards, with the exception of the bid price requirement, and provide written notice to Nasdaq of our intent to cure the deficiency. If we fail to regain compliance prior to the expiration of the compliance period including any extension, Nasdaq will provide written notice to us that our securities are subject to delisting. We intend to actively monitor the closing bid price for our common stock and will consider available options to resolve the deficiency and regain compliance with Nasdaq Listing Rule 5450(a)(1).

If we are unable to comply with these requirements, we could be delisted from trading on Nasdaq, and thereafter trading in our common stock, if any, may be conducted through the over-the-counter or other market. As a consequence of such delisting, an investor could find it more difficult to dispose of, or to obtain quotations as to the price of, our common stock. Delisting of our common stock could also result in lower prices per share of our common stock than would otherwise prevail.

**Item 2. Issuer Purchases of Equity Securities**

(b) The following table presents information related to repurchases of our common stock during the three months ended June 30, 2017:

<u>Period</u>	<u>Total Number of Shares Purchased</u>		<u>Average Price Per Share</u>	<u>Total Number of Shares Purchased as Part of Program</u>	<u>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program</u>
April 1, 2017 - April 30, 2017	17,635	(1)	\$ 0.96	17,635	
May 1, 2017 - May 31, 2017	356	(1)	0.54	356	
June 1, 2017 - June 30, 2017	41,657	(1)	0.71	41,657	
Total	<u>59,648</u>	(1)	0.78	<u>59,648</u>	\$ —

(1) Pursuant to a general authorization, which was not publicly announced, whereby we are authorized to repurchase shares of our common stock to satisfy employee withholding tax obligations related to stock-based compensation.

**Item 5. Other Information**

On August 3, 2017, Nextel Telecomunicações Ltda. (“Nextel Brazil”), the Brazilian operating subsidiary of NII Holdings, Inc., entered into amendments to its credit agreements with each of Caixa Econômica Federal and Banco do Brasil, S.A. (together, the “Amendments”) to extend the period of time during which no principal payments are required under financing arrangements with these banks until October 31, 2017 (the “Standstill Period”), at which time Nextel Brazil is required to make a principal payment in the amount of all foregone principal payments due for April 2017 through October 2017.

If certain events occur during the Standstill Period, including Nextel Brazil’s early repayment of other debt obligations, reinforcement or alteration of personal guarantees with respect to other debt, or execution of agreements with terms and conditions more favorable to other creditors than to Caixa Econômica Federal or Banco do Brasil, S.A., and Nextel Brazil does not remedy such events within a certain period of time, a mandatory early payment in the applicable amount described in the Amendments will be triggered.

The description of the Amendments contained in this Form 10-Q is qualified in its entirety by reference to the complete text of the Amendments. Copies of English translations of the Amendments are filed as Exhibits 10.1 and 10.2 to this report, respectively, and incorporated herein by reference.

**Item 6. Exhibits**

Exhibit Number	Exhibit Description	Form	Exhibit	Incorporated by Reference Filing Date	Filed Herewith
10.1	Amendment No. 4 to the Bank Credit Certificate, dated August 3, 2017, between Nextel Telecomunicações Ltda. and Caixa Econômica Federal.				*
10.2	Amendment No. 4 to the Bank Credit Certificate, dated July 28, 2017, between Nextel Telecomunicações Ltda. and Banco do Brasil, S.A.				*
10.3	Investment Agreement, dated June 5, 2017, among NII Holdings, Inc., AINMT Holdings AB and AINMT Brazil Holdings, B.V., among others.	8-K	10.1	06/06/17	
10.4	Shareholders Agreement in Relation to Nextel Holdings S.à r.l., dated June 5, 2017, among NII International Telecom S.C.A. and AINMT Brazil Holdings, B.V., among others.	8-K	10.2	06/06/17	
10.5(+)	Separation and Release Agreement, dated July 25, 2017, between NII Holdings, Inc. and Steven Shindler.	8-K	10.1	07/27/17	
10.6(+)	Employment Agreement between Nextel Telecomunicações Ltda. and Roberto Rittes, dated April 24, 2017.	8-K	10.2	07/27/17	
10.7(+)	Letter Agreement between NII Holdings, Inc. and Daniel Freiman, dated July 25, 2017.	8-K	10.3	07/27/17	
10.8(+)	Letter Agreement between NII Holdings, Inc. and Shana Smith, dated July 25, 2017.	8-K	10.4	07/27/17	
10.9(+)	Settlement, Release and Other Covenants Agreement, dated May 23, 2017, between Nextel Telecomunicações Ltda. and Francisco Tosta Valim Filho.	8-K	10.1	05/24/17	
31.1	Statement of Principal Executive Officer Pursuant to Rule 13a-14(a).				*
31.2	Statement of Chief Financial Officer Pursuant to Rule 13a-14(a).				*
32.1	Statement of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350.				*
32.2	Statement of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.				*
99.1	Form of Restated Articles of Association of Nextel Holdings S.à r.l.	8-K	99.1	06/07/17	
99.2	Form of Second Restated Articles of Association of Nextel Holdings S.à r.l.	8-K	99.2	06/07/17	
101	The following materials from the NII Holdings, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2017 formatted in eXtensible Business Reporting Language (XBRL): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Comprehensive (Loss) Income, (iii) Condensed Consolidated Statement of Changes in Stockholders' (Deficit) Equity, (iv) Condensed Consolidated Statements of Cash Flows and (v) Notes to Condensed Consolidated Financial Statements.				*

+ Indicates Management Compensatory Plan, Contract or Arrangement.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: /s/ TIMOTHY M. MULIERI

Timothy M. Mulieri  
Vice President, Corporate Controller  
(on behalf of the registrant and as Principal Accounting Officer)

Date: August 9, 2017

**EXHIBIT INDEX**

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+ Indicates Management Compensatory Plan, Contract or Arrangement.

FOURTH AMENDMENT TO THE BANK CREDIT NOTE 21.3150.777.0000001-97, ISSUED BY NEXTEL TELECOMUNICAÇÕES LTDA ON DECEMBER 8<sup>TH</sup> 2011, IN FAVOR OF CAIXA ECONÔMICA FEDERAL, IN THE AMOUNT OF R\$ 640,000,000.00 (SIX HUNDRED AND FORTY MILLION REAIS).

**PREAMBLE:**

**CREDITOR:**

**CAIXA ECONÔMICA FEDERAL**, financial institution in the form of public company founded under Decree-Law 759 of August 12<sup>th</sup> 1969, associated to the Ministry of Finance, being governed by the Statute in force on the date of the present contract, hereinafter referred to as **CAIXA** or **CREDITOR**, with headquarters at Setor Bancário Sul, Quadra 4, Lote 3/4, in Brasília, Federal District, CNPJ (National Registry of Legal Entity) 00.360.305/0001-04, hereby represented by *Superintendência Grandes Empresas Infraestrutura de São Paulo*, located at 1842 Paulista Avenue, Torre Sul, 2<sup>nd</sup> floor, in the city of São Paulo, State of São Paulo, CNPJ/MF 00.360.305/4954-0.

**ISSUER / CREDITED: NEXTEL TELECOMUNICAÇÕES LTDA.**

Address: 14171 Nações Unidas Avenue, 27<sup>th</sup> floor, Rochavera Towers, Crystal Tower, Vila Gertrudes, zip code 04794-000, city of São Paulo, State of São Paulo  
CNPJ 66.970.229/0001-67

**GUARANTOR: NEXTEL PARTICIPAÇÕES LTDA.**

Address: 14171 Nações Unidas Avenue, 26<sup>th</sup> floor, Room A, Rochavera Towers, Crystal Tower, Vila Gertrudes, zip code 04794-000, city of São Paulo, State of São Paulo  
CNPJ: 00.169.369/0001-22

**WHEREAS**, on December 8<sup>th</sup> 2011, the **CREDITED** issued in favor of **CAIXA** the Bank Credit Note 21.3150.777.0000001-97, in the principal amount of six hundred and forty million reais (R\$ 640,000,000.00) (the "Note");

**WHEREAS**, on February 13<sup>th</sup> 2015, **CREDITED** and **CAIXA** executed the first amendment to the Bank Credit Note 21.3150.777.0000001-97, changing, among

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other aspects, the interest rate on debt balances and including the additional secured collateral to fulfill the obligations contained therein (the "First Amendment");

**WHEREAS**, on June 25<sup>th</sup> 2015, **CREDITED** and **CAIXA** entered into the second amendment to the Note, changing, among other conditions, the form of payment and the interest rate on debt balances (the "Second Amendment"),

**WHEREAS**, on February 24<sup>th</sup> 2017, **CREDITED** and **CAIXA** executed the third amendment to the Note, changing, among other conditions, the form of payment (the "Third Amendment" and, together with the First Amendment, Second Amendment and the Note, "CCB"); and

**WHEREAS**, **CREDITED** and **CAIXA** intend to amend the CCB in order to change the terms of payments;

**RESOLVE** the parties to amend the CCB by means of the present Fourth Amendment to the Bank Credit Note 21.3150.777.0000001-97 ("Fourth Amendment"), in accordance with the following terms and conditions.

**SECTION ONE** – the characteristics of the credit will be in force with the following wording:

*CREDIT CHARACTERISTICS:*

<i>1 – Number of the CCB:</i> 21.3150.777.0000001-97	<i>2 – Final maturity in:</i> October 31 <sup>st</sup> 2019
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<i>3 – Total Credit Value ("Principal"):</i> R\$ 405,331,709.05 (four hundred and five million, three hundred and thirty-one thousand, seven hundred and nine reais and five cents)
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4 – Operation type

Investments – CDI – Post-fixed

777 – Special Corporate Credit – Large Corporations

5 – Financial charges:

139.54% of CDI CETIP p.a., calculated in accordance with Section Three

6 – Term and Amortization System and Payment:

Term: October 31<sup>st</sup>, 2019, all in the terms and conditions of Appendix I, observing the following:

Payment dates of financial charges: the financial charges will be payable monthly from July 31<sup>st</sup> 2017 (exclusive) ("Payment Dates of Charges"), according to the schedule indicated in Annex I to this Note.

Payment Dates of Principal: Principal will be paid in installments, with the maturities and nominal values described in the payment schedule included in Appendix I to this Note.

Constant Amortization System

7 – Blocked account:

Agency 3150	Op. 003	Account 180	DV 4
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8 – Checking account:

Agency 3150	Op. 003	Account 1859	DV 6
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9 – Payment location:

São Paulo, SP

10 – Guarantor:

Guarantor	CNPJ
Nextel Participações Ltda.	00.169.369/0001-22

11 – Guarantees:

Guarantee	Minimum amount
Nextel Participações Ltda guarantee	100% of the amount due to Caixa under the terms of this Note
Fiduciary Assignment of Receivables on CAIXA Arrangement Agreement (SICAP)	Minimum monthly average flow in the amount of R\$ 70,000,000.00

On the Payment Dates indicated in Section Two below, until the mature date set forth in Field 2 of this Note, in the currency of the Country in this city, I, **CREDITED**, as issuer/or **GUARANTOR**, will pay to **CAIXA** or to your order, by this Note which together with the checking account statements and/or calculation spreadsheet, is recognized as a representative note of the debt, net and due, arising from the utilization of the resources made available to the **CREDITED** and added to the Financial Charges agreed in this Note;

The debt represented by this Note comprises the monthly amortization amounts, as indicated in Field 6 of this Note, with the respective Financial Charges, calculated based on the monthly effective interest rate, applied on a quarterly basis or in each monthly installment, as indicated in Field 6 of this Note, and the statement of the operation or the spreadsheet, which complements this Note, must express the amounts and respective percentages of Financial Charges, in accordance to the Law 10,931 of August 2<sup>nd</sup> 2004, and others legislations in force.

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**SECTION TWO** – section two of the CCB shall be in force with the following wording:

**“TERM**

*SECTION TWO – This Note is executed for the term indicated in section “Credit Characteristics” of this Note, observing the schedule of payments and amortizations of Appendix I of this Note.”*

**SECTION THREE** – the Parties resolve to change the amounts set forth in the Principal payment schedule, so that the Principal installment due on July 8<sup>th</sup> 2017, in the amount of R\$ 59,260,174.75, will be initially deferred to July 31<sup>st</sup> 2017, and that the terms of payment of said principal portion, in the amount of R\$ 59,260,174.75, due on July 31<sup>st</sup> 2017, as well as the next installments of Principal, in the amount of R\$ 11,852,034.95, due on August 8<sup>th</sup> 2017, and in the amount of R\$ 11,852,034.95, due on September 8<sup>th</sup> 2017, will automatically be extended to October 31<sup>st</sup> 2017, with the caput of CCB Section Eight shall be in force with the following wording, maintaining the original wording of its remaining paragraphs:

**“PAYMENT FORM**

**SECTION EIGHT** - *subject to the overdue maturity and the liabilities set forth in the other Sections, we are obligated to pay CAIXA the amounts related to this Note, as follows: a) Principal will be paid in installments, with the maturities and nominal values described in the payment schedule as set forth in Appendix I of this Note, the first installment due on October 31<sup>st</sup> 2017 and the last installment due on October 31<sup>st</sup> 2019 (each of the dates indicated in Appendix I, a "Principal Payment Date"), and following the rule that the maturity date falls on a non-business day, the maturity period will automatically be extended to the next business day; and b) Financial Charges: (i) the financial charges will be due on the Payment Dates of Charges, in accordance with Section 6 of the Preamble of this Note, obliging us to settle with the last installment of the Principal, on October 31<sup>st</sup> 2019, all the financial obligations resulting from this Note. Any receipt of installments beyond the agreed upon deadlines will constitute a mere tolerance, which will not affect in any way the dates of their maturity or other Sections and conditions of this Note, nor will it matter novation or modification, including charges resulting from the delay. As a form and*

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means of effective payment of the debt resulting from this Note, which is composed of Principal duly increased by the Financial Charges, the **CREDITED** authorizes **CAIXA** to debit in the Checking Account mentioned in Field 8, on the respective Payment Dates, on an irrevocable and irreversible basis, the amounts sufficient and payable in each of them as applicable.

**SECTION FOUR** – the Parties resolve to include a new subsection XXX, to amend the First and Third Paragraphs of Section Twenty-Two, as well as include Paragraph Four, which shall become effective with the following wording:

XXX) If the **CREDITED**, until the occurrence of the event described in the Third Paragraph of this Section Twenty-Two, makes the payment of any portion due to CDB (as defined below), and/or does not inform **CAIXA** of said payment, under the terms set forth in item (b.1) of Paragraph One below, unless the **CREDITED** performs the Mandatory Prepayment, as described in item (b) of Paragraph One below.

**PARAGRAPH ONE – Mandatory Prepayment.** Under penalty of the occurrence of a debt acceleration event, the **CREDITED** must ("Mandatory Prepayment"):

(a) In the event of any of the events described in paragraphs (XXVIII) and (XXIX) of Section Twenty-Two, and the **CREDITED** does not cure them and/or reverts them within the period indicated in such paragraphs, the **CREDITED** shall perform a Mandatory Prepayment of total amount of R\$ 82,964,244.65, to be paid to **CAIXA** within 10 (ten) days after the occurrence of the event, or the end of the curing period of the respective event (if any), but never after October 31<sup>st</sup> 2017;

(b) In the event that the **CREDITED** makes any payment of any installment of principal due to CHINA DEVELOPMENT BANK ("CDB"), under its credit agreements ('sinosure and non-sinosure') entered into on April 20<sup>th</sup> 2012 ("CDB Contracts"), the **CREDITED** shall make a Mandatory Prepayment in the amount equivalent to the application of the Extraordinary Amortization Percentage

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multiplied by the Principal, to be paid to **CAIXA** within 5 (five) business days from the date of payment to CDB. For the purposes of this item (b), the "Extraordinary Amortization Percentage" is the percentage calculated by (i) the total amount of principal payments made by the **CREDITED** in favor of CDB according to CDB Contracts, divided by (ii) the total amount of CDB Contracts debt in their respective payment date.

(b.1.) **CREDITED** is obliged to confirm expressly to **CAIXA** until August 14<sup>th</sup> 2017 if the payment of the principal portion (for clarification purposes, no amount of interest payment will be considered), due on August 15<sup>th</sup> 2017, in the scope of CDB Contracts, will be effected, and shall inform **CAIXA** of the exact amount of the installment to be paid, as well as the exact amount of CDB remaining debt, in order to enable the calculation of the proportion to be amortized in this CCB, in the terms of item "b" of Paragraph One of Section Twenty-Two; if such payment is not made by the **ISSUER** to CDB, Mandatory Prepayment event will not be configured according to item "b" of Paragraph One of Section Twenty-Two.

(b.2.) If payment to CDB, mentioned in item "b.1" of Paragraph One of Section Twenty-Two, is made, the **CREDITED** is also obliged to send to **CAIXA**, within 5 business days, the respective receipt of payment to CDB (specifically, the exchange contract that will be entered into), under CDB Contracts, attesting to the effective amortization of the debt with CDB in accordance with the amounts informed to **CAIXA**, pursuant to the terms of item "b.1" of Paragraph One of Section Twenty-Two.

**PARAGRAPH THREE** - For the purposes of clarification, the events of debt acceleration referred to in items (XXVIII), (XXIX) and (XXX) above, shall be effective until the date on which the Principal installment due on October 31<sup>st</sup> 2017 is fully paid, as provided in Appendix I of this Note. Also, for purposes of clarification, the expiration of the terms set forth in this clause shall not affect, in any way, the provisions relating the collection of Assigned Rights, nor the obligations related to the deposit of Minimum Average Amount in the Restricted Account, in terms set forth in Section Tenth of this CCB.

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**PARAGRAPH FOUR** – *The amounts paid as Mandatory Prepayment, as described in Paragraph One of this Section Twenty-Two, shall be deducted from the next principal installment(s), in accordance with this CCB, always considering, for this purpose, its chronological order.*

#### **REPLACEMENT OF THE APPENDIX**

**SECTION FIVE** – The Parties resolve to change the amounts foreseen in the payment schedule of Principal and Financial Charges, so that Appendix I of the CCB will become effective as set forth in Schedule A of this Fourth Amendment, so as to reflect the provisions of Section Three of this Fourth Amendment.

#### **REGISTER**

**SECTION SIX** – **CREDITED** will register the Fourth Amendment in the Register of Securities and Documents of the District of São Paulo. The expenses related to said registration will be due to the **CREDITED**, which, from now on, authorizes the debiting of the respective amounts in its deposit account number 1859-6, maintained in agency 3150 of **CAIXA**.

Thus adjusted, **CAIXA**, **CREDITED** and **GUARANTOR**, declaring there is no intention to novate, ratify this CCB hereby amended in all its terms, clauses and conditions not expressly changed in this document, including with respect to the real and personal guarantees constituted in the CCB and in the First Amendment, entered into between the Parties on February 13<sup>th</sup> 2015, which is hereby incorporated into a single and indivisible whole for all purposes of law.

And, because they are in perfect agreement, the **CREDITED** issues this duly signed Banking Credit Note and in 4 (four) identical copies, being only the first one (the bank's copy) negotiable.

São Paulo, August 3rd, 2017.

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**ISSUER/CREDITED:**

NEXTEL TELECOMUNICAÇÕES LTDA.

**GUARANTOR:**

NEXTEL PARTICIPAÇÕES LTDA.

**CREDITOR:**

CAIXA ECONÔMICA FEDERAL

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**APPENDIX A**

**APPENDIX I OF THE CCB  
NEW PAYMENT SCHEDULE**

<b>CAIXA</b>				
<b>YEAR</b>	<b>MONTH</b>	<b>DAY</b>	<b>PAYMENT</b>	<b>PRINCIPAL BALANCE</b>
2017	February	8	R\$ 11.852.034,95	R\$ 405.331.709,05
	March			R\$ 405.331.709,05
	April			R\$ 405.331.709,05
	May			R\$ 405.331.709,05
	June			R\$ 405.331.709,05
	July			R\$ 405.331.709,05
	August			R\$ 405.331.709,05
	September			R\$ 405.331.709,05
	October	31	R\$ 94.816.279,60	R\$ 310.515.429,45
	December	1	R\$ 13.686.686,94	R\$ 296.828.742,51
	December	31	R\$ 13.686.686,94	R\$ 283.142.055,57
2018	January	31	R\$ 13.065.943,08	R\$ 270.076.112,49
	March	1	R\$ 13.065.943,08	R\$ 257.010.169,41
	March	31	R\$ 13.065.943,08	R\$ 243.944.226,33
	May	1	R\$ 13.065.943,08	R\$ 230.878.283,25
	May	31	R\$ 13.065.943,08	R\$ 217.812.340,17
	June	1	R\$ 13.065.943,08	R\$ 204.746.397,09
	July	31	R\$ 13.065.943,08	R\$ 191.680.454,01
	August	31	R\$ 13.065.943,08	R\$ 178.614.510,93
	October	1	R\$ 13.065.943,08	R\$ 165.548.567,85
	October	31	R\$ 13.065.943,08	R\$ 152.482.624,77
	December	1	R\$ 13.065.943,08	R\$ 139.416.681,69
	December	31	R\$ 13.065.943,08	R\$ 126.350.738,61
2019	January	31	R\$ 13.065.943,08	R\$ 113.284.795,53
	March	1	R\$ 13.065.943,08	R\$ 100.218.852,45
	March	31	R\$ 13.065.943,08	R\$ 87.152.909,37
	May	1	R\$ 13.065.943,08	R\$ 74.086.966,29
	May	31	R\$ 13.065.943,08	R\$ 61.021.023,21
	July	1	R\$ 13.065.943,08	R\$ 47.955.080,13
	July	31	R\$ 13.065.943,08	R\$ 34.889.137,05
	August	31	R\$ 13.065.943,08	R\$ 21.823.193,97
	October	1	R\$ 13.065.943,08	R\$ 8.757.250,89
	October	31	R\$ 8.757.250,89	R\$ 0,00

FOURTH AMENDMENT TO THE BANK CREDIT NOTE 307.001.181, ISSUED BY NEXTEL TELECOMUNICAÇÕES LTDA., ON OCTOBER 31<sup>ST</sup> 2012, IN FAVOR OF BANCO DO BRASIL S.A., IN THE AMOUNT OF R\$ 400,000,000.00 (FOUR HUNDRED MILLION REAIS).

**PREAMBLE:**

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**ISSUER** – NEXTEL TELECOMUNICAÇÕES LTDA, a limited company with headquarters at 14171 Nações Unidas Avenue, 27<sup>th</sup> floor, Rochavera Corporate Towers, Crystal Tower, city of São Paulo, State of São Paulo, registered in CNPJ/MF (National Registry of Legal Entity) 66.970.229/0001-67, herein represented by the undersigned and qualified persons.  
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**CREDITOR** – BANCO DO BRASIL S.A., joint stock company, headquartered in Brasilia, Federal Capital, at SAUN Qd 5 It B - Tower I - Ed.BB – zip code 70.040-912, registered with CNPJ 00.000.000/0001-91, by its subsidiary, Large Corporate Agency 3070, located in the city of São Paulo, State of São Paulo, 2300 Paulista Avenue, 2<sup>nd</sup> floor, Cerqueira César, registered in CNPJ/MF 00.000.000/1947-00, represented by its legal representatives, in the form of its bylaws.  
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**GUARANTOR** - NEXTEL PARTICIPAÇÕES LTDA., a limited company with headquarters at 14171 Nações Unidas Avenue, 26<sup>th</sup> floor, Room A, Rochavera Corporate Towers, Crystal Tower, city of São Paulo, State of São Paulo, registered in CNPJ/MF 00.169.369/0001-22, herein represented by the undersigned and qualified persons.  
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**WHEREAS**, on October 31<sup>st</sup> 2012, the **ISSUER** issued in favour of **CREDITOR** the Bank Credit Note 307.001.181 in the principal amount of R\$ 400,000,000.00 (four hundred million reais) (the "Note");

**WHEREAS**, on February 13<sup>th</sup> 2015, the **ISSUER** and the **CREDITOR** executed the first amendment of the Note, changing, among other conditions, the interest rate on debt balances verified in the Loan Account and including the additional secured collateral to fulfill the obligations contained therein (the "First Amendment");

**WHEREAS**, on June 25<sup>th</sup> 2015, the **ISSUER** and the **CREDITOR** executed the second amendment to the Notes, changing, among other conditions, the form of payment and the interest rate on debt balances (the "Second Amendment");

**WHEREAS**, on February 24<sup>th</sup> 2017, the **ISSUER** and the **CREDITOR** executed the third amendment to the Note, changing, among other conditions, the form of payment on debt balances (the "Third Amendment" and, together with the First Amendment, Second Amendment and the Note, "CCB"); and

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**WHEREAS** the **ISSUER** and the **CREDITOR** intend to amend CCB in order to change the terms of payments

**RESOLVE** the parties to celebrate the present Fourth Amendment to the Bank Credit Note 307.001.181 ("Fourth Amendment"), subject to the following terms and conditions.

**SECTION ONE – INTRODUCTION** – The introduction of the CCB shall be in force with the following wording:

**"1. INTRODUCTION:**

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**1.1. - ISSUER:**

*Company name: NEXTEL TELECOMUNICAÇÕES LTDA. ("ISSUER")*

*CNPJ: 66.970.229/0001-67*

*Address: 14171 Nações Unidas Avenue, 27<sup>th</sup> floor, Rochavera Corporate Towers, Crystal Tower*

*City: São Paulo State: SP*

*Zip Code: 04.794-000*

*Agency: Large Corporate SP 3070 (SP)*

*Checking account: 5.567-0 ("Checking Account")*

**1.2. – CREDIT OPERATION DATA:**

*Amount: R\$ 400,000,000.00 (four hundred million reais) ("Principal")*

*Final maturity: October 31<sup>st</sup> 2019*

*Payment Dates of Financial Charges: monthly from July 1<sup>st</sup> 2016 (exclusive) ("Payment Dates of Charges").*

*Number of copies of this Bank Credit Note: 1 (one) negotiable and 2 (two) non-negotiable copies"*

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**SECTION TWO – CREDIT** – The Section 1 of the CCB shall be in force with the following wording:

*"1. CREDIT – on the payment dates set forth in Section 9 below, until October 31<sup>st</sup> 2019, and in accordance with the schedule indicated in Appendix I, we will pay, in national currency, for this Bank Credit Note ("Note"), the characteristics of which are described in the preambular table, to **BANCO DO BRASIL SA** ("CREDITOR"), a financial institution*

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headquartered in the city of Brasília, Federal District, SAUN Qd 5 Lt B - Tower I - Ed.BB – zip code 70.040-912, registered in CNPJ 00.000.000/0001-91, represented by its subsidiary, Large Corporate Agency SP 3070 (SP), located in the city of São Paulo, State of São Paulo, at 2300 Paulista Avenue, 2<sup>nd</sup> floor, Cerqueira César, registered in CNPJ/MF 00.000.000/1947-00, or to its order, in the place of payment indicated in the Local Payment Section, the net indebtedness, certain and due, corresponding to the amount in item 1.2 of the preamble ("Principal"), plus Financial Charges as provided for in this Note."

**SECTION THREE – PAYMENT FORM AND REPLACEMENT OF PAYMENT SCHEDULE** – the Parties resolve to change the amounts set forth in the payment schedule of Principal, so that the payment dates of the next installments of Principal, in the amount of R\$ 46,297,011.50, due on July 31<sup>st</sup> 2017; in the amount of R\$ 9,259,402.30, due on August 31<sup>st</sup> 2017; and in the amount of R\$ 9,259,402.30, due on October 1<sup>st</sup> 2017, will automatically be extended to October 31<sup>st</sup> 2017, and the schedule of payments contained in Appendix I of the CCB shall become effective as set forth in Appendix A of this Fourth Amendment, and following the rule that when the mature date falls on a non-business day, the mature date will be automatically postponed to the following business day.

**SECTION FOUR – DEBT ACCELERATION** – the Parties resolve to include a new sub-item (dd), to amend subitems 10.1.1, 10.1.1.1 and clause 10.2.1 of Section 10 of the CCB, as well as include new subitems 10.1.1.2 and 10.1.1.3, which will be in force with the following wording:

*"(dd) If the **ISSUER**, until the occurrence of the event described in section 10.2.1 below, makes the payment of any portion due to CDB (as defined below), and/or does not inform the **CREDITOR** about said payment, under the terms set forth in item 10.1.1.2 below, unless the **ISSUER** makes the Mandatory Prepayment, as described in item (b) of section 10.1.1 below.*

10.1.1 *Mandatory Prepayments. Under penalty of the occurrence of debt acceleration event, the **ISSUER** shall ("Mandatory Prepayment"):*

*(a) in any of the events described in items (bb) or (cc) of item 10.1, and the **ISSUER** does not cure them and/or revert them within the period indicated in such paragraphs, the **ISSUER** shall make a Mandatory Prepayment in total amount of R\$ 64,815,816.12, to be paid to the **CREDITOR** within 10 (ten) days after the occurrence of the event, or*

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by the end of the curing period of the respective event (if any), but never after October 31<sup>st</sup> 2017;

(b) in the event that the **ISSUER** makes any payment of any installment of principal owed to CHINA DEVELOPMENT BANK ("CDB"), under the credit agreements 'sinosure and non-sinosure' entered into on April 20<sup>th</sup> 2012 ("CDB Contracts"), the **ISSUER** shall make a Mandatory Prepayment in the amount equivalent to the application of the Extraordinary Amortization Percentage multiplied by the Principal, to be paid to the **CREDITOR** within 5 (five) business days of the date of payment to CDB. For purposes of this item (b), the "Extraordinary Amortization Percentage" is the percentage calculated by (i) the total amount of principal payments made by the **ISSUER** in favor of CDB according to CDB Contracts, divided by (ii) the total amount of CDB Contracts debt in their respective payment date.

10.1.1.1 The amounts paid as Mandatory Prepayment, as described in item 10.1.1 above, shall be deducted from the next principal installment(s) of Principal, under the terms of this Note, always considering, for this purpose, its chronological order.

10.1.1.2 The **ISSUER** is obliged to expressly confirm to the **CREDITOR** until August 14<sup>th</sup> 2017 if the payment of the principal portion (for clarification purposes, no amount as interest payment will be considered), due on August 15<sup>th</sup> 2017, in the scope of CDB Contracts, will in fact be effected, and shall inform the **CREDITOR** of the exact amount of the installment to be paid, as well as the exact amount of CDB remaining debt, in order to enable the calculation of the proportion to be amortized in this CCB, in the terms of item 10.1.1 "b", provided that if said payment is not made by the **ISSUER** to CDB, the hypothesis of Mandatory Prepayment provided for in clause 10.1.1 "b" will not be configured.

10.1.1.3 In case the payment to CDB mentioned in section 10.1.1.2 is made, the **ISSUER** is obliged to send to the **CREDITOR**, within 5 business days, the respective receipt of payment to CDB (specifically, the exchange contract that will be entered into) under CDB Contracts, attesting to the effective amortization of the debt with CDB in accordance with the amounts informed to the **CREDITOR**, pursuant to section 10.1.1.2.

10.2.1 For the purposes of clarification, the debt acceleration events referred to in items (bb), (cc) and (dd) of item 10.1 above shall be effective until the date on which the principal portion due on October 31<sup>st</sup> 2017 is fully paid, as provided in Appendix I of this

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*Note. Furthermore, for the purposes of clarification, the expiration of the terms provided for in this clause shall not affect, in any way, the provisions regarding the collection of Assigned Rights, nor the obligations related to the deposit of Minimum Average Value in Restricted Account, in the terms of the Section Two of the First Amendment to the Note, entered into between the Parties on February 13<sup>th</sup> 2015."*

**SECTION FIVE – REGISTER** – the **ISSUER** will register the Fourth Amendment in Register of Securities and Documents of the District of São Paulo. The expenses related to this registration will be due to the **ISSUER**, which, from now on, authorizes the debiting of the respective amounts in its deposit account number 5567-0, maintained in the agency 3070-8 of the **CREDITOR**.

Thus adjusted, the **CREDITOR**, the **ISSUER** and the **GUARANTOR**, stating that there is no intention to novate, ratify this Bank Credit Note hereby amended in all its terms, clauses and conditions not expressly changed in this document, including in relation to the real and personal guarantees constituted in the First Amendment, entered into between the Parties on February 13<sup>th</sup> 2015, which is hereby incorporated into a single and indivisible whole for all purposes of law.

This instrument is issued in 3 (three) copies of equal content, and only the first one will be negotiable. The other copies contain the expression "non-negotiable copy".

São Paulo (SP), July 28, 2017

CREDITOR  
BANCO DO BRASIL S.A.  
Large Corporate Branch 3070 (SP)

ISSUER  
NEXTEL TELECOMUNICAÇÕES LTDA.  
CNPJ: 66.970.229/0001-67

GUARANTOR  
NEXTEL PARTICIPAÇÕES LTDA.  
CNPJ: 00.169.369/0001-22

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**APPENDIX A**  
APPENDIX I OF THE CCB  
NEW PAYMENT SCHEDULE

BANCO DO BRASIL				
	MONTH	DAY	PAYMENT	PRINCIPAL BALANCE
<b>2016</b>				R\$ 400.000.000,00
	July	01	R\$ 9.259.402,30	R\$ 390.740.597,70
	July	31	R\$ 9.259.402,30	R\$ 381.481.195,40
	August	31	R\$ 9.259.402,30	R\$ 372.221.793,10
	October	01	R\$ 9.259.402,30	R\$ 362.962.390,80
	October	31	R\$ 9.259.402,30	R\$ 353.702.988,50
	December	01	R\$ 9.259.402,30	R\$ 344.443.586,20
	December	31	R\$ 9.259.402,30	R\$ 335.184.183,90
<b>2017</b>	January	31	R\$ 9.259.402,30	R\$ 325.924.781,60
	March	01	R\$ 9.259.402,30	R\$ 316.665.379,30
	October	31	R\$ 74.075.218,40	R\$ 242.590.160,90
	December	01	R\$ 10.692.724,17	R\$ 231.897.436,73
	December	31	R\$ 10.692.724,17	R\$ 221.204.712,56
<b>2018</b>	January	31	R\$ 10.207.768,03	R\$ 210.996.944,53
	March	01	R\$ 10.207.768,03	R\$ 200.789.176,50
	March	31	R\$ 10.207.768,03	R\$ 190.581.408,47
	May	01	R\$ 10.207.768,03	R\$ 180.373.640,44
	May	31	R\$ 10.207.768,03	R\$ 170.165.872,41
	July	01	R\$ 10.207.768,03	R\$ 159.958.104,38
	July	31	R\$ 10.207.768,03	R\$ 149.750.336,35
	August	31	R\$ 10.207.768,03	R\$ 139.542.568,32
	October	01	R\$ 10.207.768,03	R\$ 129.334.800,29
	October	31	R\$ 10.207.768,04	R\$ 119.127.032,25
	December	01	R\$ 10.207.768,03	R\$ 108.919.264,22
	December	31	R\$ 10.207.768,03	R\$ 98.711.496,19
<b>2019</b>	January	31	R\$ 10.207.768,03	R\$ 88.503.728,16
	March	01	R\$ 10.207.768,03	R\$ 78.295.960,13
	March	31	R\$ 10.207.768,03	R\$ 68.088.192,10
	May	01	R\$ 10.207.768,03	R\$ 57.880.424,07
	May	31	R\$ 10.207.768,03	R\$ 47.672.656,04
	July	01	R\$ 10.207.768,03	R\$ 37.464.888,01
	July	31	R\$ 10.207.768,03	R\$ 27.257.119,98
	August	31	R\$ 10.207.768,03	R\$ 17.049.351,95
	October	01	R\$ 10.207.768,03	R\$ 6.841.583,92
October	31	R\$ 6.841.583,92	R\$ 0,00	



## CERTIFICATION PURSUANT TO

## RULE 13a-14(a)

I, Roberto Rittes, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2017 of NII Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2017

/s/ ROBERTO RITTES

Roberto Rittes

Principal Executive Officer

## CERTIFICATION PURSUANT TO

## RULE 13a-14(a)

I, Daniel E. Freiman, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2017 of NII Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2017

/s/ DANIEL E. FREIMAN

Daniel E. Freiman

Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2017 (the "Report") of NII Holdings, Inc. and subsidiaries (the "Company"), I, Roberto Rittes, Principal Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge and belief:

1. The Report fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 9, 2017

/s/ ROBERTO RITTES

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Roberto Rittes

Principal Executive Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2017 (the "Report") of NII Holdings, Inc. and subsidiaries (the "Company"), I, Daniel E. Freiman, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge and belief:

1. The Report fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 9, 2017

/s/ DANIEL E. FREIMAN

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Daniel E. Freiman

Chief Financial Officer

